



# AV SYSTEMS PROPOSAL

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**Sommet Blanc, 9300  
Marsac Ave, Park City,  
UT 84060 - Building B**

## **Proposal**

**Prepared by:** Audio Video Systems, Inc.

5954 S Main St  
Murray, Utah 84107

2700 Homestead Road #10 Park City,  
Utah 84098

Danny Moreno  
danny.moreno@avsutah.com  
801-910-5853

**Date:** 7/18/2023

**Based on Plan Set Dated:** 11/18/2022

**Prepared for:**

**IKON USA**

PO Box 980022 Park  
City, UT 84098

## **Building B**

### **Scope Notes:**

This breakdown includes low voltage structured wiring internally within each individual residential unit as outlined on the below spreadsheet and proposal 14476-01 (01) Structured Wiring - 5/24/23. AVS wires run from device location as shown on plans (Tower B - Residential Sommet Blanc - 5/23/23) to low voltage sub panel(s) located within the unit. Our subpanel locations will require high voltage feeds and receptacles not included in our proposal. Any incoming service feeds or telecom wiring from main service panel (building headend) or between units is not provided by AVS and must be provided by the electricians.

Also included are a predetermined quantity of in-ceiling speakers for each individual unit in agreed upon areas within the unit. Speakers to be installed are shown on plans (Tower B - Residential Sommet Blanc - 5/23/23) as green or blue and will have brackets installed to hold their spot. Any other speakers shown on plans in yellow are prewire only and will be blind wired. Exact speaker models and locations are outlined on proposal 14476-02 (02) Speakers - 4/6/23.

A motorized shades package has also been provided for each residential unit as agreed upon. Shade Packages include the shades themselves along with corresponding components such as flap and hanger and power supplies as found on proposals. Shade details per unit can be referenced on the plans (Tower B - Residential Sommet Blanc - 5/23/23) or on proposal 14476-03 (03) Shades.

Lastly, each residential unit will be provided with x1 wall mounted removable iPad for control. iPad details and locations can be found on the plans (Tower B - Residential Sommet Blanc - 5/23/23) or on proposal 14476-04 (04) iPad Wall Dock.

For the Amenity Areas we will also be providing low voltage structured wiring, and shades as outlined above. Details can be found on proposals 14479-01 (01) Structure Wiring also 14479-05 (05) Shades. Amenity Area plans can be referenced as (Building B - Amenity Areas Sommet Blanc - 5/24/23). In addition, for the Amenity Areas we will be providing a network package that is full gigabit speed compatible, WIFI 6 capable, and that we can also remotely monitor and reset if needed. This includes a firewall protected router that allows us to set priorities and multi-tasking, and true mesh network wireless access points. As outlined on proposal 14479-03 (03) Network 5/8/23. Also we will be providing televisions and speakers along with all of the necessary components to power, drive and control them in the Amenity Areas AV proposal 14479-02 (02) Audio Video 5/8/23.

Finally we will be providing a Golf Simulator system and booth along with the AV system for the Man Cave area that includes televisions, speakers and all of the necessary components to

power, drive and control them in the Man Cave AV proposal 14479-04 (04) Man Cave AV  
5/17/23.

Building	Level	Unit Number	Type	Structured Wiring	Speakers	Audio Video	Network	Man Cave AV	iPad Wall Docks	Shades
				Total Price	Total Price	Total Price	Total Price	Total Price	Total Price	Total Price
B	2	B21	Type Q	\$1,089.08	\$3,161.84				\$1,100.76	\$8,502.01
B	2	B22	Type P	\$1,962.78	\$4,037.28				\$2,201.52	\$13,402.28
B	2	B202	Type A	\$3,692.74	\$4,037.28				\$1,100.76	\$23,255.66
B	2	B203	Type B	\$3,418.99	\$4,037.28				\$1,100.76	\$24,488.57
B	2	B204	Type G	\$4,353.69	\$4,037.28				\$1,100.76	\$33,506.00
B	3	B301	Type D	\$3,757.47	\$4,037.28				\$1,100.76	\$22,343.12
B	3	B302	Type A	\$3,692.74	\$4,037.28				\$1,100.76	\$23,255.66
B	3	B303	Type B	\$3,418.99	\$4,037.28				\$1,100.76	\$24,488.57
B	3	B304	Type F	\$4,708.80	\$4,037.28				\$1,100.76	\$32,986.11
B	4	B401	Type C	\$3,747.97	\$4,037.28				\$1,100.76	\$24,538.10
B	4	B402	Type A	\$3,692.74	\$4,037.28				\$1,100.76	\$23,255.66
B	4	B403	Type B	\$3,418.99	\$4,037.28				\$1,100.76	\$24,488.57
B	4	B404	Type E	\$4,678.26	\$4,037.28				\$1,100.76	\$43,059.01
B	5	B501	Type D	\$3,757.47	\$4,037.28				\$1,100.76	\$22,343.12
B	5	B502	Type A	\$3,692.74	\$4,037.28				\$1,100.76	\$23,255.66
B	5	B503	Type B	\$3,418.99	\$4,037.28				\$1,100.76	\$24,488.57
B	5	B504	Type F	\$4,708.80	\$4,037.28				\$1,100.76	\$32,986.11
B	6	B601	Type C	\$3,747.97	\$4,037.28				\$1,100.76	\$24,538.10
B	6	B602	Type A	\$3,692.74	\$4,037.28				\$1,100.76	\$23,255.66
B	6	B603	Type B	\$3,418.99	\$4,037.28				\$1,100.76	\$24,488.57
B	6	B604	Type E	\$4,678.26	\$4,037.28				\$1,100.76	\$43,059.01
B	7	B702	Type J	\$7,768.04	\$4,037.28				\$1,100.76	\$44,205.79
B	7	B703	Type K	\$8,467.75	\$4,037.28				\$1,100.76	\$45,352.81
Shades Shipping										\$15,845.01
Wallplate Allowance for Shades System										\$3,247.00
Shades Tax										\$39,912.61
Amenity Areas				\$26,136.86		\$75,684.26	\$18,433.05	\$170,833.83		\$32,236.99
SUB TOTAL				\$119,121.85	\$91,982.00	\$75,684.26	\$18,433.05	\$170,833.83	\$26,418.24	\$720,784.30
GRAND TOTAL				\$1,223,257.53						



# Guarantee, Scope, & Terms

## SATISFACTION

We strive to not only ensure your satisfaction, but to also exceed expectations! This proposal is a complete package including design, wiring, equipment, installation and coordination of plans with architects, decorators, electricians and cabinet makers.

## GUARANTEE

We guarantee all installation work to be free of defects for a period of one year from installation date. All equipment is warranted by the manufacturers. If service is required, we will be happy to provide you with excellent service for your system. Audio Video Systems, Inc. assumes no responsibility for damages, either direct or consequential, that may result from accidents associated with the design, installation, and operation of the sound and video equipment listed herein. Prices contained in this proposal are valid for 30 days. Any changes to this proposal will be submitted in writing for approval.

## RESPONSIBILITY OF OTHERS

To help make sure we exceed your expectations, it is important to note that there are certain expectations we have of others. Rough in of basic Cable TV (CATV) wiring is only included as shown. High voltage electrical wiring and cabinetry are to be supplied by others. Cable TV service connection will be furnished by others. Cabinetry must be adequate to fit this equipment, and drawings must be submitted for our approval. Media cabinets must provide adequate ventilation to dissipate the heat of electronic equipment. In some cases, quiet fans may be needed for ventilation. Any conduits or trenching required to bury outdoor cabling (including Satellite and Cable company wiring) are not included, and will be provided by others.

## QUALITY

Audio Video Manufacturers regularly update their product offerings. In our efforts to provide you with the very latest technology, we reserve the right to substitute the most up to date models available at the time of installation.

## TERMS

	Amount
Due Upon Acceptance	\$122,325.75
Due Prior To Ordering Major Hardware	\$611,628.77
Due Upon Progress	\$244,651.51
Due Upon Completion	\$244,651.51

We require 14 days advance notice before beginning each phase of the work. This equipment shall remain the property of Audio Video Systems, Inc. until all installation and equipment charges have been paid in full. All unpaid invoices are subject to finance charge of 1.5% monthly & a minimum of \$15.00 late fee. Client is subject to reasonable collection costs including attorney fees. In the event of significant delay or price increase of material, equipment, or energy occurring during the performance of the contract through no fault of AVS, the contract total amount, or contract requirements shall be equitably adjusted by Change Order. A change in price of an item of material, equipment, or energy will be considered significant when the price of an item increases 10% percent between date of this contract and payment of Equipment Purchase Deposit.

Sommet Blanc\_9300 Marsac Ave - Building B

*Danny Moreno*

AVS Sales Representative

Client:

Date



AVS  
5954 S Main St  
Murray, Utah 84107

7/18/2023

P: 801.649.5200  
E: [info@avsutah.com](mailto:info@avsutah.com)  
W: [www.avsutah.com](http://www.avsutah.com)