

Brunswick®



Brunswick®

Bowling with a capital B.

RESIDENTIAL BOWLING PROPOSAL

**Aspen Group USA Condominium Project
Deer Valley, UT**



May 7, 2021

Mr. Max Piper
Aspen Group USA
9300 Marsac Avenue
Park City, UT 84060

Dear Max:

Thank you for your interest in considering Brunswick Bowling Products as the bowling equipment supplier for the four-lane bowling project for the Aspen Group's Luxury Condominium Residential Project in Deer Valley, UT. Brunswick Bowling Products is celebrating its 131st year in business, having been in bowling since 1890. Brunswick's leadership and success in the industry is the result of our many relationships with customers like yourself.

Working with Brunswick for your residential bowling project goes far beyond bowling equipment. In a residential bowling project, the bowling venue is only part of the overall residential entertainment experience. When a client demands and expects the best, we need to make sure we can deliver the best - and we don't get a second chance. As you look at all aspects of your project and are tasked with putting the pieces together, it becomes very important to understand the position of your bowling equipment supplier. At Brunswick, we understand that it's not just great equipment that drives your success. That's why we consult with our customers to empower them with the information and expertise needed to achieve their goals.

We understand that in your pursuit of success, you will have many critical decisions to make for your project, and I'm confident that our experience can help you make the right decisions. As with any venture, there is some degree of risk. We're confident that our combination of knowledge, service, quality and commitment, coupled with our insistence on only supplying ***all new and fully warranted bowling equipment***, will lower your risk and make you more confident in your choice of your bowling equipment supplier.

The enclosed **initial** proposal and information is for your review. The equipment and scope referenced in the proposal is for a world-class residential bowling project and will give you the information necessary for your final planning. The proposal that I have submitted assumes **two** unimpeded deliveries to the project site of all the bowling equipment. The proposal price includes the equipment, delivery coordination, unloading and locating within the structure and equipment installation by Brunswick certified installation employees, estimated freight and estimated tax.

As we continue to work together, modifications or updates will be made based on updated information on the project requirements and the scope of your project. As we progress, we will also work with you and other necessary parties to make sure you have the right information, the ***very critical*** pre-installation requirements and necessary specifications to assure a quality installation.

We look forward to working with you on your project. Please let us know how we can assist you.

Best Regards,

Steve Caffrey
Residential Bowling Specialist
Brunswick Bowling Products
steve.caffrey@brunswickbowling.com
520-906-2313 mobile

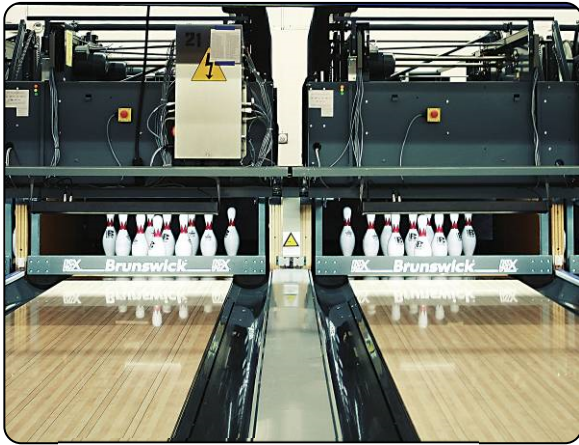


Brunswick is one of the longest standing companies in the bowling industry. Our financial stability and experience, combined with industry leading innovation & quality, has lead to Brunswick being the preferred provider of equipment and services to many of the top entertainment and leisure companies utilizing bowling for their businesses in the U.S. and around the world. With all new Brunswick equipment, you can be assured that your residential bowling project will be a source of enjoyment for family members and an area of the residence that the homeowner will be proud to share with friends and business associates.



PINSETTERS

Brunswick®



4 LANE GS-X PINSETTER PACKAGE, INCLUDING:

- GS-X™ **208V** Three Phase Pinsetters
- Inside & outside kickbacks
- Ball accelerator
- Nexgen electronics with self-diagnostics to make diagnosis easy and response time faster.
- Transition and transfer track
- Dual pindeck light fixture provides white and black lighting
- End lane, ball return and elevator guards
- Tool Kit and Belt Weld Kit
- GSX Pinsetter surge suppressor
- GS-X Rear Service Aisle/Remote Display/Controller for convenient access to system functions and diagnostics
- Operation manuals & Spare Parts Kit
- Tuition to GS-X pinsetter school in Muskegon, MI (optional on-site training available)
- Solid-State Phase Converter to be provided by Brunswick (N/A). Installation required by electrical contractor for residence.

FEATURES & BENEFITS:

- Easy and safe access for adjustments and maintenance to make pinsetter maintenance simpler and safer.
- DFMA (Design-For-Manufacturing-and-Assembly) decreases parts requirements. This means fewer repairs and downtime for improved overall reliability and durability.
- Innovative pre-load/double-load system increases reliability and cycle speed.
- Wider Out of Range Capabilities – The GS-X has a 9" side-to-side reach, the largest of any pinsetter.
- Automatic Foul Correction – The pins are automatically cleared, and a full rack of pins are reset after a foul is detected.
- Electronic Triggering – The pinsetter will activate and perform its functions as soon as a ball passes the photocell.
- Energy Efficient – The most energy efficient pinsetter available operates on three phase power saving your energy dollars. Also features "sleep" mode if no-one has thrown a ball in a pre-determined amount of time. Throwing a ball brings the pinsetter back on.
- Highest Proven Frames Per Stop – as shown time after time during USBC Tournaments and in bowling centers worldwide.
- The World's only "smart" pinsetter, providing the ability to set any pin combination automatically from the front desk or SYNC scorer.
- Some optional pinsetter guarding components shown in proposal pictures
- Installation Labor Performed by Professional Brunswick Certified Installers



RESIDENTIAL/PRIVATE VENUE SAFETY GUARDING

GUARDING PACKAGE INCLUDES:

- Safety controller
- Interlock switches
- Front sensors
- Side pinsetter guards
- Corner pinsetter guards
- Rear center access guard/door mechanism

SYSTEM DESIGN CONSIDERATIONS

- Safety guarding system designed to enhance the safety of the bowling equipment in Residential Installations.
- Designed by Brunswick engineers during tens of thousands of hours in consultation with workplace safety regulators, expert pinsetter mechanics and bowling center owners
- Cellular design isolates the pinsetters to prohibit entry while power is on, yet provides maintenance personnel with full and convenient access once power is off

OPERATIONAL/SAFEGUARD ADVANTAGES

- Combination of photo-sensor light beams and interlock switches immediately turns off power to the pinsetter when a masking unit is lifted, when a rear access door is opened or when the pinsetter is approached from the front
- Guards prevent access, yet allow maintenance personnel to view all parts of the machine
- System operations and diagnostics are accessible with the convenient external rear controller
- Front walkway allows convenient access to all areas of the pinsetter once power is off
- CE safety controller connects to all sensors and interlocks
- Also compliant with the workplace safety requirements of the European Union (EU)

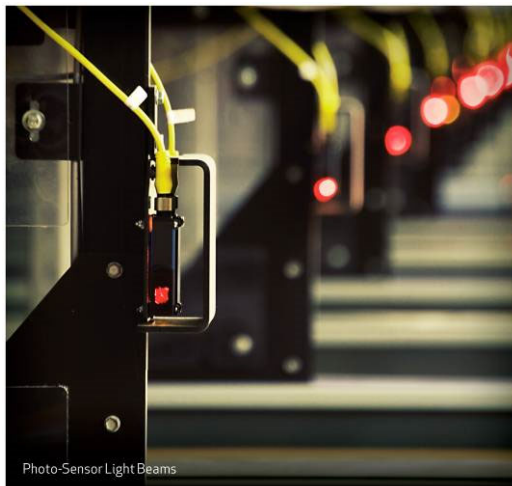
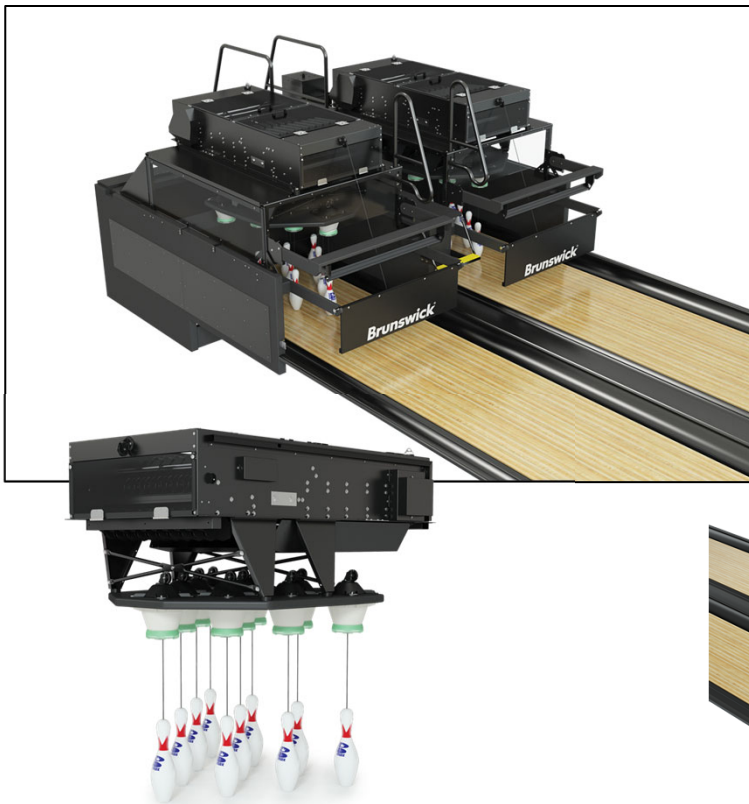


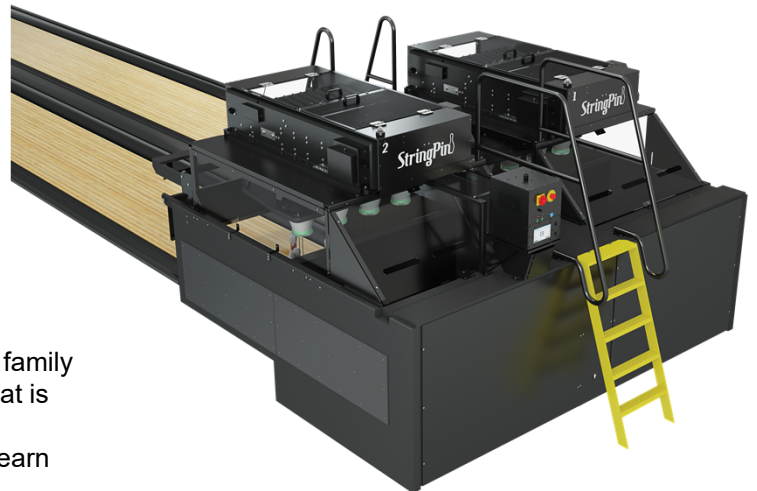
Photo-Sensor Light Beams





OR 4 LANE STRINGPIN PINSETTER PACKAGE, INCLUDING:

- Brunswick 208V three phase Stringpin pinsetters
- Inside & outside kickbacks
- Ball accelerator & pinsetter perimeter guards
- Transition and transfer track
- Dual pindeck light fixture provides white and black pin deck lighting
- Flat gutters
- Surge suppressor for bowling sub-panel
- Operation manuals
- Included Stringpin residential guarding package
- On Site StringPin pinsetter training for maintenance staff by a Brunswick trainer (optional)



FEATURES & BENEFITS:

- Engineered to provide the bowling experience you, your family and friends want coupled with simplicity of operation. That is ideal for residential installations
- Simple design = fewer parts and adjustments. Easy to learn and maintain.
- Only 1 motor per pinsetter which runs only as needed and 1 power receptacle needed per pair = high efficiency and low power consumption.
- Time-tested proven design, providing you with the quality and performance you expect from Brunswick.
- Weighs more than 25% less than traditional pinsetters.
- 7" LCD touch screen
- Diagnostic display machine states, error codes & diagnostics
- Includes on demand pinsetting for practice and games
- Operates on three phase power. Phase Converter to be sourced by electrical contractor per Brunswick recommendations **or** purchased through Brunswick (**if necessary**). Installation required by electrical contractor for residence.
- Installation Labor Performed by Professional Brunswick Certified Installers



RESIDENTIAL SAFETY GUARDING

GUARDING PACKAGE INCLUDES:

- Local guards on motors and gears
- Front and top hinged covers and rear pit cover
- Front and rear E-Stop
- Walkway on ball return
- Front step and rear ladder both with handrails
- Walkway guards
- Rear guards
- End lane side guards

SYSTEM DESIGN CONSIDERATIONS

- Safety guarding system designed to enhance the safety of the bowling equipment in Residential Installations.
- Designed by Brunswick engineers during tens of thousands of hours in consultation with workplace safety regulators, expert pinsetter mechanics and bowling center owners
- Cellular design isolates pinsetter components from inadvertent entry, yet provides maintenance personnel with full and convenient access once power is off

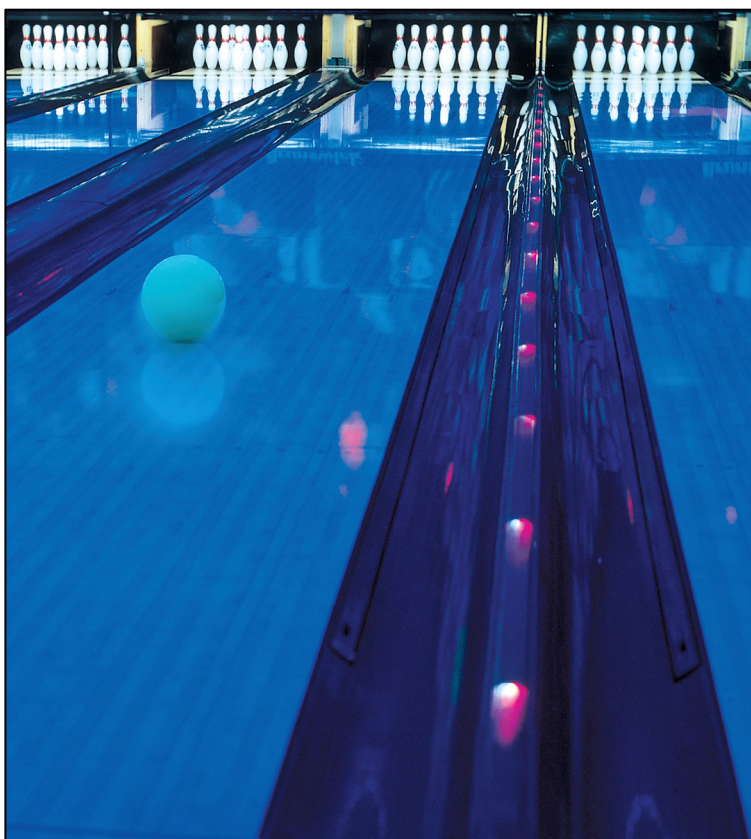
OPERATIONAL/SAFEGUARD ADVANTAGES

- Guards prevent access, yet allow maintenance personnel to view all parts of the pinsetter
- System operations and diagnostics are accessible with the convenient external rear controller
- Convenient access to all areas of the pinsetter once power is off
- Compliant with the workplace safety requirements of the European Union (EU)



LANE SYSTEMS





4 LANE ANVILANE PACKAGE, INCLUDING:

- Anvilane GID Full Lane With Textured Approaches
- Anti-Skid Pindeck Reduces Out-of-Range Pins
- 3/8" Solid Phenolic Core Construction
- 5-Foot Wide Seamless Approaches Allow Cross Lane Spare Shooting Without Sliding Across Seams
- PATENTED Full Lane and Approach Glow-In-The-Dark
- Dual Wear Layer Makes Brunswick Lanes The Most Durable in The Industry
- Natural Maple Wood Look Enhances Your Center's Appearance
- Every Board Outlined To Allow For Easier Targeting
- Integrated Foul Line Panel Means No Foul Line Seam and Strengthens The Slide/Impact Area – An Area Prone To Problems
- Installation By CERTIFIED Brunswick Professionals Provides Peace-of-Mind and Lower Risk
- Five-year warranty
- Left and right approach extensions left of approach #1 to wall and right of approach #2 to full width of depressed slab.

FEATURES & ADVANTAGES

- Brunswick offers the most popular, best selling synthetic lanes in the industry
- The solid value choice in synthetic bowling lanes
- Offers all of the foundational characteristics and performance advantages of Brunswick synthetic lanes



LANESCAPE ColorFull™ LANES **(OPTIONAL WITH COLOR TBD)**

FEATURES & ADVANTAGES

- Ability to create unique and extraordinary themed environments
- Differentiate your residential bowling venue
- Give family and friends a more memorable, unique experience
- Offers durable performance, beautiful appearance and easy maintenance
- Patented process to apply photographic images, logos and any design imaginable in both glow and non-glow.
- Endless design possibilities with long-lasting imagery
- Choose from any of the colors that will coordinate with the furnishings and millwork.

Available Colors

(Custom Colors are available)



Oiled Cherry



Gunstock Savoy Walnut



Rock Around the Clock



Singing The Chicago Blues



Vana



Witchcraft



Wanderer



Ice White



Silver Crown



Formal Mahogany





Side aisle/buffer space and seating area finish flooring materials & labor (beyond lanes & approaches) material, installation and any transition molding/materials provided by others



NEW LANE FOUNDATION

- Unique design and construction from the concrete floor up
- Provides for stronger installations
- Results in fewer maintenance issues
- Results in lower costs over the life of the lanes

I-Joist Supported Foundation

- Provides outstanding dimensional stability
- Results in less impact on lane surface from movement over time
- I-Joists are not prone to splitting, warping, shrinking, bowing and twisting like traditional lumber, which can cause stress and potential issues
- I-Joists are more uniform in strength, stiffer and straighter than regular framing lumber
- More ecologically friendly as compared to traditional lumber
- Foundation modifications for lane, approach and pinsetter area to accommodate a 17 ½" (18 1/4" with vibration isolation pads) lane and foundation structure with lanes and approaches being flush with surrounding finished floor structure.

Laminated Strand Lumber (LSL) Underlayment

- Provides 2.5 times greater strength than fiberboard/MDF
- Results in greater uniformity and consistency than natural wood
- Offers greater moisture resistance and screw-holding strength
- More ecologically friendly

Sound Mitigation Package

- Rock Wool sound insulation from beginning of approach to end of pin deck to deaden noise from ball impact/rolling on the lane and pins being set on pin deck.

Side Buffer Space

- Left and right side walkway subfloor structure by others
- Adjacent finish flooring to match lane/approach elevation by others



AN INTEGRATED CONTROL, SCORING AND ENTERTAINMENT
SYSTEM THAT GIVES YOU THE ULTIMATE RESIDENTIAL
BOWLING VENUE WHILE PROVIDING THE OPTIMUM
ENTERTAINMENT EXPERIENCE
FOR FAMILY, FRIENDS & GUESTS.

SYNC™ IS BRUNSWICK'S REVOLUTIONARY NEW SCORING AND MANAGEMENT SYSTEM. BEAUTIFULLY STREAMLINED AND EASY-TO-USE.



BUILT FROM THE GROUND UP

Sync is all-new to its core, freeing it from constraints imposed by older hardware components and software. Using all state-of-the-art technology, it delivers the fastest and smartest performance in the smallest and simplest package technologically possible today and all in HD quality.



Fully Integrated

Only Sync fully integrates scoring, bowling operations and the bowler. It's the model that reflects and supports the best way to manage your residential bowling venue and environment. Sync combines this holistic logic with today's latest technologies to create a truly one-of-a-kind, first-of-its-kind system.

Sleek User Interface Design

The Sync user interface has been designed to create an experience that is simpler, more useful and More enjoyable—changing not only the way it looks, but the way it works.



Distributed Architecture

Patent-pending, distributed architecture Connects bowlers and pinsetters across an Internet-enabled network.

Cloud Technology

Sync uses cloud technology to minimize local storage needs and provide instant data access wherever and whenever needed.*

*Internet connectivity required.

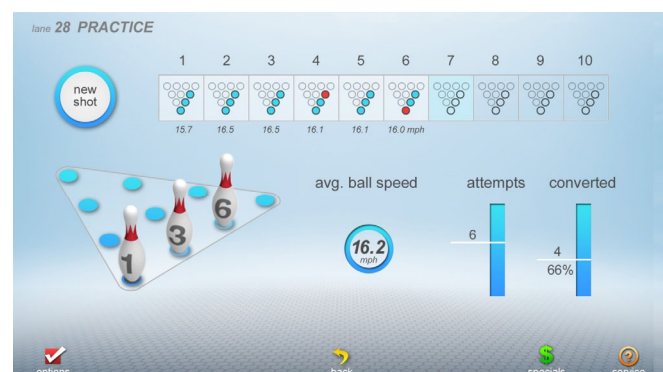
STREAMLINED BOWLER INTERFACE

With Sync, your family, friends & business associates will enjoy themselves in your residential bowling venue. We designed Sync front to back to take better care of you, your family and your friends.

On Demand Pinsetting

When combined with the exclusive GS-X pinsetter OR Stringpin pinsetters, players can select any shot they would like to practice, changeable at any time. A great, exclusive teaching or practice tool to help improve or perfect a bowler's skill.

And on-demand pinsetting makes games like Horse possible.





SYNC Coffee Table
Touch Tablet Mount

SYNC SCORING PACKAGE

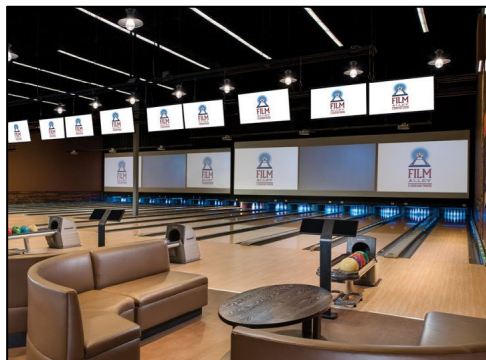
LED TOUCH TABLETS

- LED Touch Tablet with dual pedestal floor mounting located in bowlers' area. (floor or furniture mount configurations available).
- LED touch tablet(s) included in proposal
- 10.4" touchscreen tablets with 50,000h LED backlight and extra thick (2 mm) Gorilla Glass
- High-tech, stylish look and feel with glow under cosmic lighting
- Highly durable construction and quality to look great and withstand the bowling environment
- Space saving designOne Intel® driven, fanless, compact HD controller per lane pair
- Pinsetter interface with no camera included for GSX pinsetters
- Commercial grade peripheral controller manages the peripheral devices (pinsetters, bumpers, etc.) is located on the pinsetter side of the curtain wall.

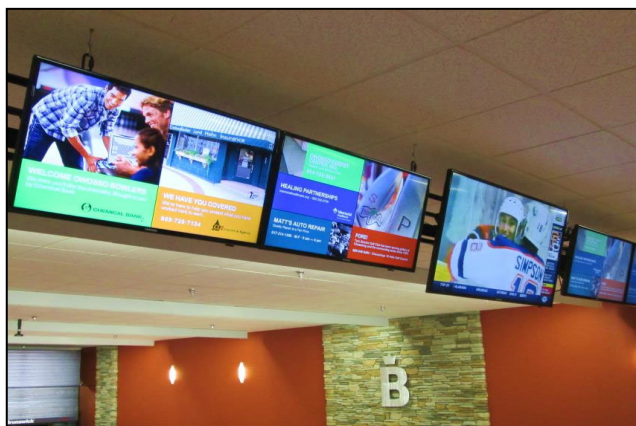
Uninterruptable Power Supply (UPS) for scoring computers



Sync Dual Scoring Pedestal



Sync TouchTablet Individual Scoring Pedestal



SYNC Samsung LED WIDESCREEN OVERHEADS

- Best-in-class Samsung® LED commercial grade widescreen overhead displays for side wall mounting
- Best in the industry Standard 3-year warranty
- 43", 49" and 55" single, double and triple configurations available (55" Samsung scoring display LEDs included in proposal) with overhead mounting. LED scoring monitors and mounts can be provided by and controlled by AV contractor using TBD video automation system.) Electrical and data conduit/receptacles to be installed by others.
- High-definition 1920 X 1080p scoring signal.

Graphic Experience Selection

Sync graphics aren't just for kids. Bowlers can select from over a dozen experiences, all in stunning full HD. Includes 3 dimensional Pin Pals, fun and informative The Buzz, and many others with new "picture in picture" formats, so bowlers can always see their score.



UChoose Graphic Experience Selection

Sync can deliver a constant stream of fun with this huge collection of fast-paced, perfectly timed graphics for every age. Bowlers can choose their own themed environments right at the lane and all in full HD.

Custom Themes

With UChoose Media Manager, you can easily create an infinite number of custom themes using photos, videos or graphics. Kids and adults alike will have fun creating their own graphics for parties or whenever they like.



Game Selection

Sync offers incredible, brand new games for more family fun. A version of HORSE the classic driveway basketball game and EZ Bowling, a one-ball-per-five-frames game that's ideal for kids' parties. Creature Feature and My Shot are new games. And new for 2016 ANGRY BIRDS!! Traditional games like Red Head Pin, 3-6-9 Free Strike and bowler No Tap are also available in SYNC.



People of all ages love to bowl. SYNC's scoring management system allows bowlers to choose or customize the scoring environment so they can bowl their way. From adults to young adults to teenagers to younger children, family, friends and guests can choose their bowling environment from traditional bowling to fun games.

SYNC KIOSK (INCLUDED) OR SYNC SERVER (OPTIONAL)

The SYNC **SERVER** system allows reception/concierge control to issue lanes while incorporating a reservations system for multi-resident environments.

Graphic Experience Selection – SYNC graphics aren't just for kids. Bowlers can select from over one dozen experiences. And they're all in stunning HD. Part of the graphics experience is the scoresheet. SYNC offers multiple scoresheet options for SYNC bowling themes....all in stunning HD.

Picture In Picture – This is a combination of animated and still graphics that is experience dependent. During graphic display, the score sheet remains visible.

Game Selection – SYNC offers games in addition to traditional bowling. Games like Horse, Creature Feature, E-Z Bowling, My Shot, Red Head Pin, 3-6-9, 6 pins to 9 pins bowler No Tap and Angry Birds®

Customization Features – Select from a wide range of standard colors or fully customize your bowling experience with custom themes, animations and backgrounds.

SYNC Reservations and/or Internet Reservations – Offers concierge or internet reservations in multi-resident environments. SYNC training by both an Electronic Field Engineer and professional Brunswick trainer is included

BOWLING CONTROL

Control the bowling equipment that you have selected for your residential bowling venue. Pinsetters, Lightworx LED pin deck lighting, Lightworx LED division lighting, black & white overhead lighting, automated bumpers, audio, video & effects lighting.*

*not all bowling control area equipment is supplied by Brunswick and some equipment referenced/shown is optional. Internet connectivity required for SYNC MANAGEMENT or SYNC KIOSK.



5	1	2	3	4	5	6	7	8	9	10	0.0
Woodrow	-9	7	5	7	2	4	8	X			87
Ronald	-9	7	5	7	2	4	8				287
Dwight	-9	7	5	7	2	4	8				100
William	-9	7	5	7	2	4	8				76
George	-9	7	5	7	2	4	8				127



1. Vivid and sharp 1920x1080 high definition scoring content is what today's bowlers expect
2. HD video distribution system displays scores and animation in up to 1080p HD
3. New LED monitors are up to 50% more energy efficient than LCD monitors
4. Display Controller uses state-of-the-art technology to display HD content



Standard Definition

1080p Full High Definition

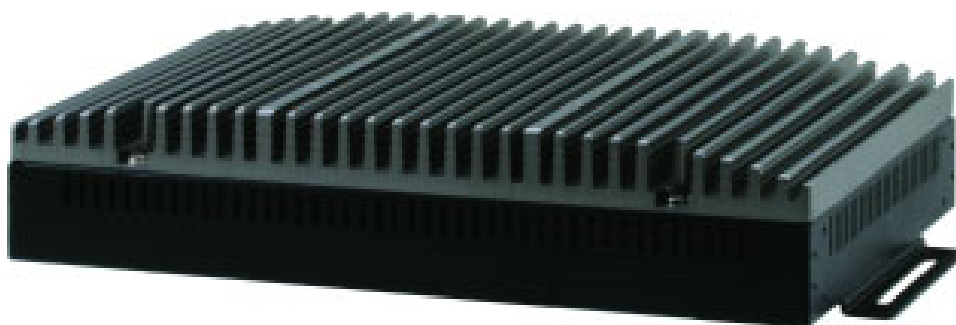


High performance controller has no moving parts for extreme reliability

Processor	3rd Generation Intel® Core™ i3 Processor amazing dual-core performance and stunning visuals
Output Resolution	1920 x 1080 (1080p-capable monitors)
Connectivity	Dual HDMI. Unlike older cables, HDMI transmits uncompressed audio-video data in 100 percent digital form, which adds up to a world-class viewing experience, with pixel-for-pixel video accuracy
Form Factor	Compact
Cooling	Fanless
Hard Drive	mSATA Solid State Drive (SSD)
Chassis Design	Aluminum chassis
Maximum TDP	55W
Additional Features	VESA mounting hole support. One Interface per lane pair.



HDMI™
HIGH-DEFINITION MULTIMEDIA INTERFACE



Display Controller

Brunswick®

SPARK LIGHT IT UP



ENGAGE



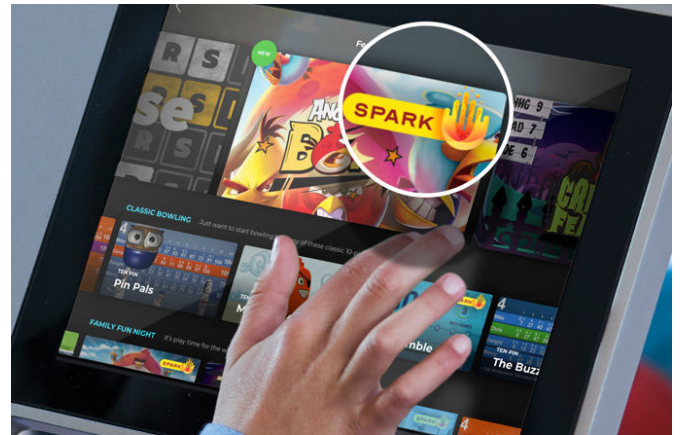
AND EXCITE

SPARK IS THE INDUSTRY'S FIRST IMMERSIVE, INTERACTIVE SCORING EXPERIENCE. (OPTIONAL)

Spark surrounds the bowler in a mesmerizing, one-of-a-kind experience as it delivers the latest technology and entertainment trends to your lanes. Spark engages every segment of entertainment-seekers with software-driven technology and innovation that's built for tomorrow but delivered today.

The future of the game is here.

Spark's energy starts at the scoring tablet and flows through the settee area, down the lane to the pins, surrounding the bowler in mesmerizing graphics. Spark's fast, fun, engaging games encourage socialization while letting bowlers choose their own adventures.



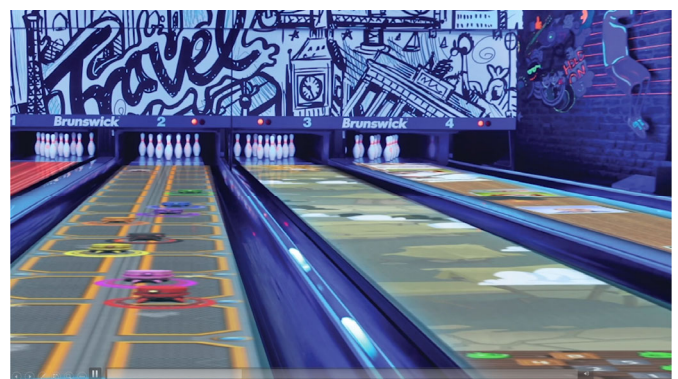
Bowling has changed – in a good way!

Today's consumers are tech-savvy families, professionals, and millennials looking for wholesome family activities, unique date night destinations, and interactive birthday party, group, and corporate outings that promote social connection. They expect their bowling experience to incorporate the kinds of technology they use every day. And that's where Spark comes in.

Driving WOW!

Designed for casual and novice bowlers alike, Spark games introduce new targets and rules, giving bowlers of all ages and skill levels a chance to win. Spark encourages socialization as it creates countless Instagram-worthy moments for guests and revitalizes consumer perception and interest in bowling and provide a WOW experience.

Spark's dynamic content keeps the experience fresh frame after frame. The ever-expanding library of interactive Sync games keeps guest engagement high.



New and augmented games

Guests can select their Spark experience directly on their Sync tablets, choosing from more than 15 animation themes, games, and even projecting their own photos onto the lane.

Spark's exclusive Heads-Up Display™ projects scores and stats directly on the lanes. Spark also brings your guests' favorite Sync games to life on the lanes, from the mass appeal and brand power of Angry Birds to corporate events team competition provided by Rival Rumble.

Developed exclusively for Spark, Boom Bots turns the lane into an interactive part of the scoring experience. Boom Bots enables guests to score by hitting targets on the lanes as well as pins, supercharging the fun for casual bowlers while staying true to why guests are in the center – to hit pins.

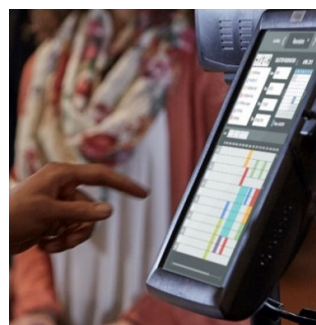
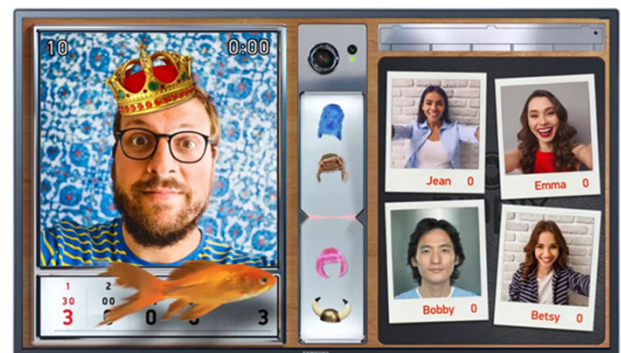
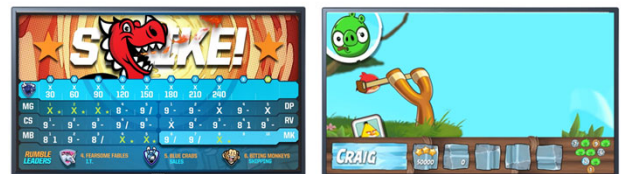
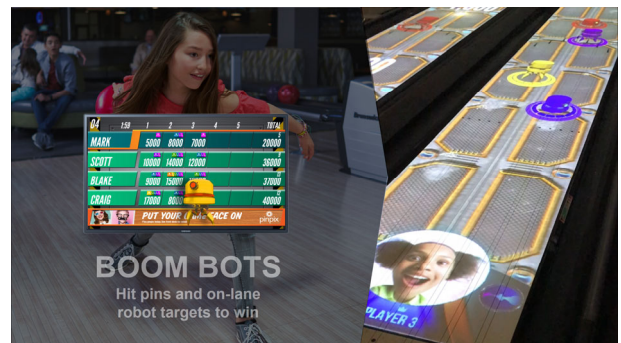
The latest technology

- Sync's Vision™ User Interface promotes Spark experience to guests, encouraging use helps guest find relevant games
- Fully integrated Sync-based access and availability
- The system turns on/off based on scoring settings, reducing staff intervention and maximizing the life of the projectors

Hardware

Brunswick has partnered with TouchMagix™ to introduce technology that revolutionizes the on-lane projection experience. Spark's hardware automation simplifies ongoing management, and advanced laser projection technology lowers total cost of ownership.

- No moving parts, no components accessible to guests
- Operate using existing Sync scoring tablet
- Four (OR three) Spark nodes per lane pair, each containing an integrated projector, tracking sensor, and IR lighting
- Light Ring at the base of each node indicates the system status as well as any errors
- 20,000+ hour laser projector lamp life





CHOOSE ACCESSORIES FOR YOUR BOWLING LANES THAT WILL
COMPLEMENT THE DÉCOR OF YOUR RESIDENCE WHILE ADDING
FUNCTIONALITY AND FUN



LANE ACCESSORIES

PVC CAPPING

- Constructed of High Strength PVC
- Provide Easy Access To Ball Return Track Without Tools
- Available in Glow and Non-Glow
- Divisions Ready For Lightworx® Division Lighting System
- Black Capping (not shown)



PINBALL WIZARD AUTOMATIC BUMPERS

- Motorized Rails Automatically Raise & Lower For Each Bowler
- Enables Adults And Children To Play On The Same Lane
- Control From Front Desk System or Bowlers Can Control From Scorer
- Longer Lasting Rails With Curved Front Rail Reduces Head-On Impact Damage
- Rails Supported By 60 Heavy-Duty Uprights For Maximum Durability
- Can Be Installed With Any Lane Type
- Black Pin Ball Wizard to coordinate with capping



TEL-E-FOUL UNITS

- Infrared Technology Compatible With All Major Scoring and Lane Systems
- Built-In Diagnostics For Easy Adjustments
- Spring Mounted to Reduce Vibration
- Operates in 100V, 115V or 230V Power
- Black foul light covers for color coordination



BALL RACK & HOOD, INCLUDING POWERLIFT

- Color coordinates with capping and bumpers
- Holds Up To 12 Balls
- Includes Intellishield™ with 8 infrared beams that automatically detect objects entering the ball lift and stops lift operation. Ball lift restarts automatically when obstruction is removed.
- Optional Lower Ball Holder Increases Capacity
- Integrated Reset Button and Hand Dryers
- Coordinates With Brunswick Furniture and Compliments Any Decor



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LIGHTING PRODUCTS



Lightworx Division Lighting System

LIGHTWORX® DIVISION LIGHTING (optional)

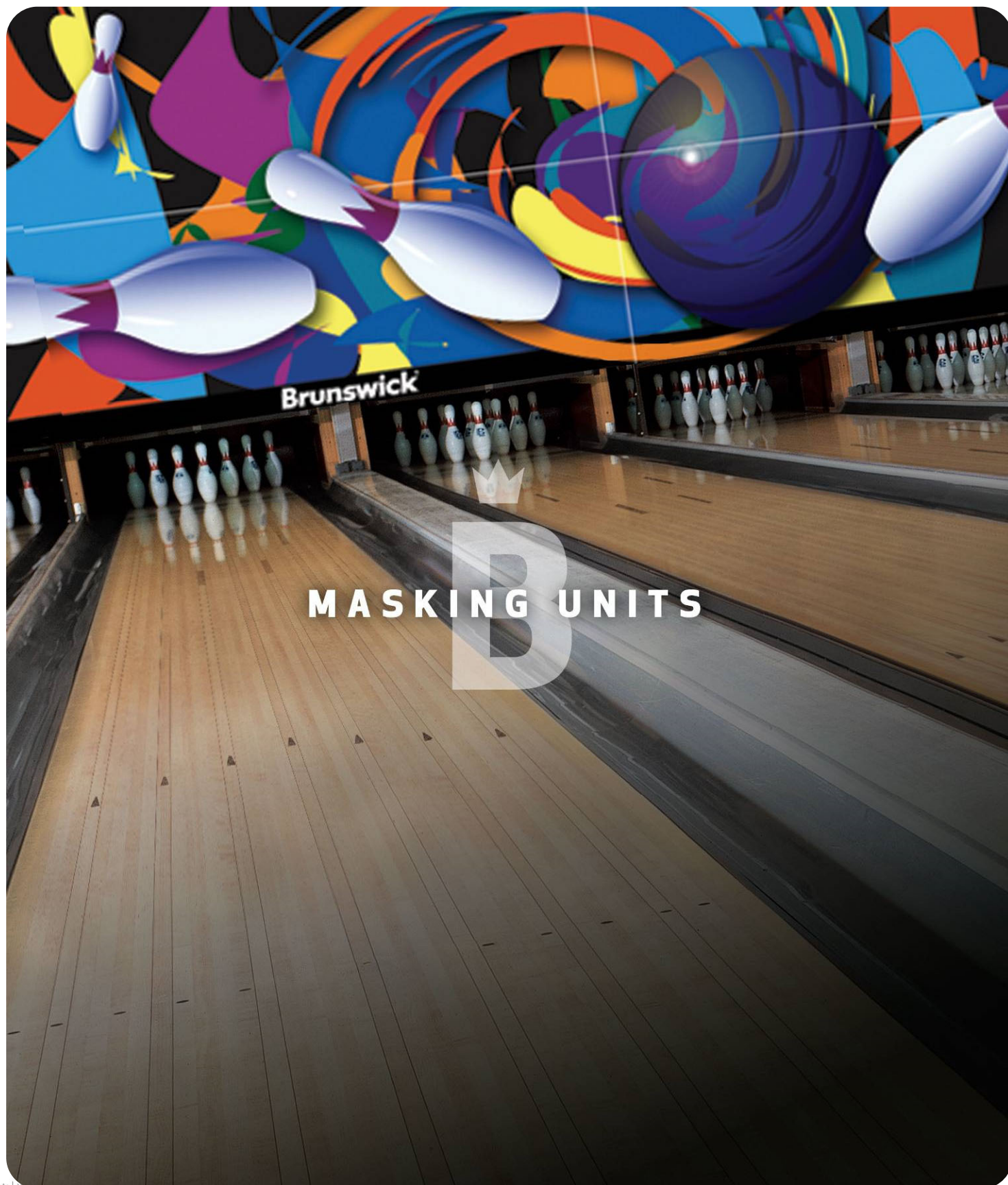
- Patented Technology With 18 LED Light Modules in Each Division
- Produce a Dazzling Array of Movement and Vibrant Color Effects
- 10 Preset Patterns and Three Different Sequences
- Can Be Integrated With Your Music System For Synchronizing Lights/Music
- Includes Light Modules, Cabling and Front Desk Controller
- Division Lightworx Spare Parts Kit
- 2nd Lightworx run for single lane symmetry can be selected. N/A for two lane installations. (optional)



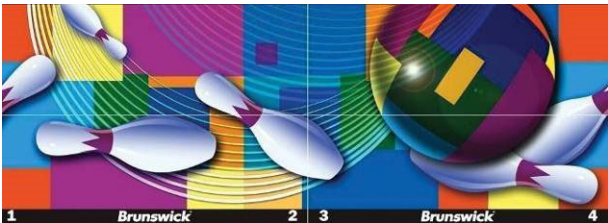
Lightworx Pin Deck Lighting

LIGHTWORX® PIN DECK LED LIGHTING (optional)

- Change The Look And Feel of Your Center to Create a New Experience
- Take Cosmic Bowling® to a Whole New Level
- Patented System Comes Pre-Set With Dozens of Dazzling Programs
- Each Fixture Contains Hundreds of LEDs To Display Any Color
- Fixtures Have Integrated Microphones That Synch To Music
- Includes Light Fixture, Controller, Cabling and Mounting Brackets

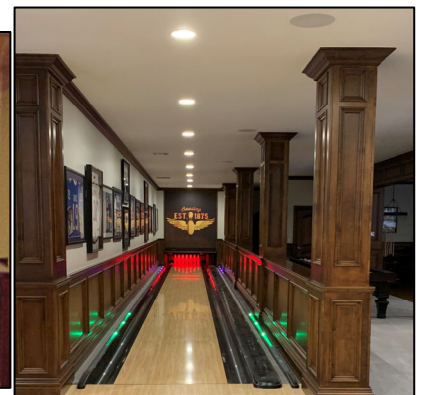
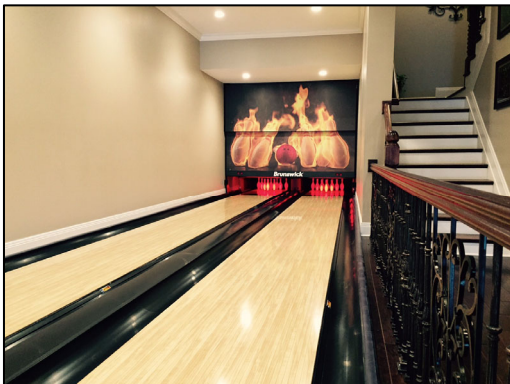
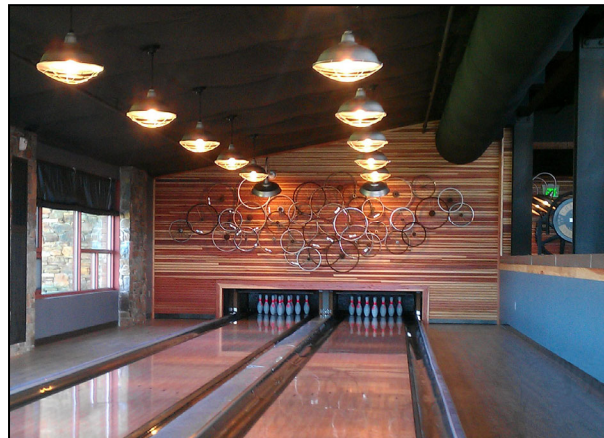


MASKING UNITS



MASKING WALL

- **Masking wall to be constructed by others.**
- AV contractor may provide video display for this wall
- Brunswick to supply LED 1st and 2nd ball lights for masking AV wall if chosen
- Most residential and private venue bowling projects choose a masking wall with AV capability.





FURNITURE COLLECTION



FRAMEWORX FURNITURE

Residential & private venue bowling projects are normally quoted without bowling furniture. Most owners want the bowlers' area furniture to compliment the other related furniture in the area of the residence or facility where the bowling lanes are.

The exception to that are the ball racks for house ball storage.

Both the in-line and circular ball racks are shown below. **Zero** house ball racks are included in the proposal. If desired, Brunswick house ball racks can be selected, and the top replaced with a custom millwork top as determined by the owner, designer or architect.

Sometimes, the owner, designer or architect will construct custom ball racks based on the styles of balls racks shown below.

Multiple color choices are available for the ball rack tops. The ball rack weldments have black powder coat paint to match the other related bowling equipment.

CENTER STAGE HOUSE BALL RACKS

- Heavy gauge, black powder-coated steel frames
- 3 tiers, holds 15 balls total
- Convenient tabletop provides dual purpose – perfect for placing food & beverage
- 101.7" L X 17" D X 41.8" H holds 30 balls
- 51.5" L X 17" D X 41.8" H holds 12 balls
- 54.5" L X 45.7" D X 39.2" H holds 15 balls







PHOENIX LT4 LANE CLEANING & CONDITIONING MACHINE

- The Phoenix LT4 is an affordable lane machine designed specifically for smaller centers & residential bowling venues.
- Reliable and easy to operate, this combination machine cleans, oils and buffs in a single pass or by using the optional second pass.
- With Phoenix LT4, you'll find that access to liquids is easy with cleaner and waste tanks easily accessible on top.
- The Phoenix LT4's touch screen makes programming or changing machine settings simple and quick.
- The LT4 has 4 program storage locations for different conditioning and/or cleaning user programmed variations.
- The LT4 operates on a power cord rated for 115V/20 amp electrical service.
- Liquid lane conditioner is supplied via 6 replaceable foams/wicks
- Liquid lane cleaner is sprayed on to the lane surface and then vacuumed from the lane surface
- Operates in the horizontal position when on the lanes and is lifted into the vertical position for transport and storage





LANE MAINTENANCE SUPPLIES

- Complete line of lane conditioners, cleaners and cloths provide optimum scoring
- Extensive Throbot™ testing confirms the great durability and ball reaction provided by Brunswick conditioners
- Conditioners use premium grade oils, and cutting edge additive packages to ensure top performance
- Non-hazardous cleaners remove even the most difficult lane conditioners easily
- Full line of readily biodegradable and environmentally-friendly BGreen cleaners
- Heavy duty cloth ensures durability and long life
- Backed by the support of Brunswick Product Specialists who can help with all of your lane maintenance needs



APPROACH SUPPLIES

- Full line of products to keep your approaches clean and provide optimum sliding conditions
- Treatment to improve slide conditions for sticky approaches on wood and synthetic lanes



CENTER SUPPLIES



MYBALL™ SYSTEM HOUSE BALLS

- 40 house balls manufactured from premium urethane in 6-15 lb. weights and a mixture of both Cosmic and Billiards Style house balls.
- Color coded by weight with seven hand grip drilling sizes
- Super bright, glow-in-the-dark style adds excitement to any bowling environment
- Backed by a two-year warranty (one year for 6 lb. balls)

BILLIARDS STYLE HOUSE BALLS (optional)

- Same features as standard house balls above



Max Crown

SCORE KING®, MAX® & SPECIALTY PINS

- 10 (GSX) or 4 (StringPin) sets Brunswick Crown pins
- Great scoring, durability and a full one-year warranty
- Molded-in base minimizes out-of-range pins
- Enhanced UV additive for great glow effects
- Available in traditional red or graphic glow crowns and stripes



HOUSE SHOES

- 60 pairs of house shoes
- Premium, full-grain leather uppers built to last
- Durable channel stitching and rubber heels
- Foam-padded sock liners for additional comfort
- Available in adult and youth styles
- Available in hook & loop or lace (both styles shown at left, hook & loop style included in proposal)

SUPPORT OVERVIEW



Brunswick is proud to offer the most comprehensive warranties in the bowling business:

Anti-Skid Pin Decks	5-Years
Anvilane® Synthetic Lanes	5-Years against delamination, 5-Years material defects
Ball Rack and Hoods	1-Year
Bankshot Bumpers	1-Year
Capping and Gutters	1-Year
Center Enhancements	1-Year
Dell Management Equipment	3-Years (next business day on site service)
Digital Signage	1-Year
Envoy® Lane Maintenance Machine	2-Years
Furniture - Frameworx and Striking Line	1-Year
GSX Pinsetters	1-Year electrical & "wear and tear" parts, 2-Years on remaining parts
House Shoes	90-Days
House Shoes - Premium	1-Year
Kickbacks	5-Years against defects, 1-Year on kickback plates
Labor	90-Days
Lane Foundation	1-Year
Landscape Video Masking Units	1-Year, 90-Days on Projector Bulbs
LED Pindeck Lighting	1-Year
Lightworx Division Lighting	1-Year
Masking Units	1-Year
Phoenix LT4	1-Year
Pinball Wizard Bumpers	1-Year
Pin Decks	5-Years against defects
Power Ball Lifts	1-Year
Pro Lane® Synthetic Lanes	Lifetime against delamination, 5 years material defects
Samsung Commercial Grade LED Overheads	3-Years
Stringpin Pinsetters	1-Year on all components
SYNC Scoring System	36 months (12 months standard + 24 additional months)
Tel-E-Foul Units	1-Year
Urethane House Balls	2-Years (6lb Balls = 1 year)

BRUNSWICK SERVICE & SUPPORT – THE BEST IN THE BUSINESS

Brunswick is your single source for service and support. From installation, training, repair and daily operational customer support, Brunswick has the best resources available in the industry. Our professionals have the experience and know-how to help you run your business smoothly and profitably.

INSTALLATION

Brunswick has always taken great pride that our installations are done by Brunswick Professionally Trained and Certified Installers. This is why many multiple center owners have been known to specifically ask for the same installation people time after time.

TRAINING

Brunswick offers the industry's best product training to ensure your bowling center staff can proficiently operate, maintain and troubleshoot Brunswick equipment. Training is available in local languages throughout our worldwide network of distributors.

On-site training for system management and operational training is included with purchase. Lane machine installation and operational training is included with purchase. This training with your staff is performed at your residence for maximum impact, convenience and effectiveness. GS-X™ or Stringpin Pinsetter and SYNC® Scoring maintenance training is also available.

Off-site training is available on a scheduled basis for SYNC Scoring and GS-X or Stringpin Pinsetters. This training is typically held at the Brunswick Training Center in Muskegon, MI

In addition, Brunswick offers on-line training, occasional seminars and webinars. More information as well as our calendar of training events and activities can be reviewed on our web site at:
<http://www.brunswickbowling.com/service-support/training/>

TECHNICAL SUPPORT

Brunswick Technical Support is your direct line to product experts, engineers, and quality control technicians. Brunswick has developed one of the most responsive and reliable customer support centers in the industry, which is added assurance that your Brunswick products and systems are the best value in the industry. Seven days a week, by phone or by email, our tech support team is here to serve you.

ELECTRONIC REPAIR

Since 1968, Brunswick Electronic Repair has supported Brunswick scoring equipment. Currently we support repairs on automatic scoring products from 1985 through today. We also repair electronic products related to Electronic Triggering, Telefouls, Pinball Wizard, GS Pinsetters, Stringpin pinsetters, Authority22 and Envoy Lane Machines. Whether repairing your part, or exchanging it with a qualified repaired part, our goal is to ship you a high-quality, ready to use assembly. We back it up with a 90-day warranty on our rebuilt assembly materials and workmanship.

INVESTMENT SUMMARY FOR THE ASPEN GROUP USA PROJECT IN PARK CITY, UT

Complete Package, utilizing all **new and fully warranted** Brunswick bowling equipment per proposal to include:

- FOUR Brunswick 208V three phase Brunswick GSX **OR** StringPin Pinsetters, Pinsetter LED lighting (optional), Pinsetter residential guarding package
- High-Definition Scoring with **SYNC KIOSK (included) OR SYNC SERVER (optional)** Scoring system, SYNC lower bowlers' area touch tablet LED scoring consoles with floor pedestal mounting, four 55" LED scoring monitors with overhead mounting. SYNC KIOSK is a stand-alone scoring system while SYNC SERVER management system allows lanes to be "issued" by a reception or concierge desk. SYNC SERVER allows bowler reservations. Internet reservation system available.
- Anvilane® GLOW lanes, Anvilane GLOW approaches with lane and approach foundation and underlayment, sound mitigation rock wool insulation from beginning of approach through pin deck for each lane **OR** fire blocking with rock wool and drywall (optional).
- Lightworx LED division lighting (optional), Frameworx ball return capping, Pin Ball Wizard automated bumpers, CenterStage ball return hood and rack with Intellishield™
- Masking wall by others with 1st and 2nd ball lights supplied by Brunswick
- Spare parts kits
- Brunswick Phoenix LT4 lane machine, Brunswick lane maintenance supply package, house balls and house shoes

Freight to location: Included assuming one delivery with normal logistical requirements & 2 crew mobilizations.

Applicable sales tax: 9.05% included but subject to change once exact shipping destination and tax rate are finalized.

Total Equipment Investment, Delivered & Installed (as per above qualifications and preliminary drawings) including freight & tax per cover letter for this proposal: **SEE MATRIX**

Time estimate for job completion is 4 weeks for the final installation. Final installation should be within 60 days of property being ready for occupancy.

NOTE: This is a full featured proposal. The proposal, as submitted, will provide a state-of-the-art custom residential bowling package .

Note: Tax has been added as required by law. Freight estimate has been included assuming normal logistical requirements and delivery to the project site per above. Any and all pre-installation electrical requirements are the responsibility of the customer. Pre-installation manuals will be provided to you so that any necessary pre-installation work can be performed and coordinated by you in advance of bowling equipment installation. Customer is responsible for meeting all pre-installation requirements as well as any permits that may be needed. A Brunswick Service Department representative will visit the site to review all requirements, and any additional delivery requirements the customer will be responsible for and meet with any necessary contractors to discuss these items and to make a pre-installation electrical inspection. **Customer is responsible for all floor transition materials between bowling lanes/approaches and adjacent finished flooring. Customer is required to provide dumpsters for trash removal and any non-standard delivery equipment such as cranes, lifts or other heavy equipment.**

INVESTMENT SUMMARY FOR THE ASPEN GROUP USA PROJECT IN PARK CITY, UT

	4 Lanes GSX Pinsetters	4 Lanes StringPin Pinsetters	Comment
Primary Model	\$295,112	\$252,976	
including pinsetters per matrix, Anvilane GID lanes and approaches, Pin Ball wizard automated bumpers, SYNC KIOSK touch tablet STAND ALONE scoring with bowlers' area LED touch tablets, 55" LED scoring monitors with overhead mounting, house balls, house shoes, lane maintenance supplies, Phoenix LT4 lane machine, rock wool sound insulation under lanes, spare parts kits, installation, freight and tax	included	included	
LED Pin Deck Lighting	\$3,847	\$3,995	common option for world class residential bowling projects
LED Lightworx Division Lighting	\$4,847	\$4,847	common option for world class residential bowling projects.
ColorFull lane(s) Color TBD	\$12,495	\$12,495	very common option for world class residential/private venue bowling projects
House Ball Racks	\$4,074	\$4,074	Will provide concierge control of bowling lane operation. Includes a local and internet based reservation system.
SYNC SERVER management system	\$15,314	\$15,314	SYNC KIOSK scoring system is standard and included. That is a stand-alone system that allows bowlers to simply touch a tablet and start bowling. SYNC SERVER allows a concierge to "issue" the bowling lanes, incorporates a reservation system and controls the bowling/scoring environment. SYNC SERVER is recommended for multi-family residential bowling projects.
SPARK	\$49,960	\$49,960	Interactive dynamic lighting system. Requires SYNC SERVER configuration.
Total	\$385,649	\$343,661	

3 phase pinsetter power phase converter to be installed by electrical contractor

recommend Phase Technologies solid-state model PT 007 (7.5 HP)

IF POWER FOR BOWLING SUBPANEL IS NOT 120V/208V THREE PHASE



WE VALUE THIS OPPORTUNITY AND LOOK FORWARD TO
DISCUSSING YOUR NEEDS FURTHER.

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Brunswick®
Experience is Everything.