

## EARTH ELEMENTS

Dear IKON USA,

July 25, 2023

. IKON USA PO Box 980022 Park City, UT 84098

Regarding Project -

Sommet Blanc 9300 Marsac Ave Park City, UT 84060.

Below you will find the totals for Plumbing (including Bath Accessories), Door Hardware and Cabinetry Hardware estimates for Sommet Blanc, Tower A. The estimates for the above-mentioned divisions are dated 06/01/2023 and are valid through December 31<sup>st</sup>, 2023. Price increases typically occur within the first quarter of the year, so there is not a standard escalation that Earth Elements can identify at this time without potentially over inflating the estimates.

The estimates are based on the Architectural CD Set dated 11/18/2022 and Interior Matrix Appendix dated 03/16/2023. The freight listed on each individual estimate can and will be consolidated, if and when, the orders are approved and shipped in bulk. The total for each estimate includes quality control inspection upon receiving the goods, warehousing at Earth Elements warehouse, and delivery to the jobsite. The estimates do not include installation for any of the materials.

A 50% deposit is required to place each order. Earth Elements requires an RDD, requested delivery date, prior to signing any orders. The RDD drives the date in which the materials arrive to Earth Elements' warehouse and generates the final invoicing. Payment in full is required of any materials held in storage after the RDD has passed.

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## DIVISION – PLUMBING

TOWER A						
PLUMBING	тот	AL	QTY	то	TOTAL	
TYPE A	\$	39,115.36	4	\$	156,461.44	
ТҮРЕ В	\$	39,115.36	3	\$	117,346.08	
TYPE C	\$	39,115.36	2	\$	78,230.72	
TYPE D	\$	39,115.36	1	\$	39,115.36	
TYPE E	\$	53,766.15	2	\$	107,532.30	
TYPE F	\$	53,766.14	1	\$	53,766.14	
ТҮРЕ Н	\$	53,766.14	1	\$	53,766.14	
TYPE I	\$	77,891.19	1	\$	77,891.19	
TYPE P	\$	11,589.48	1	\$	11,589.48	
TYPE Q	\$	10,113.23	1	\$	10,113.23	
OWNER UPGRADES	\$	6,893.60	1	\$	6,893.60	
COMMON SPACES	\$	98,648.38	1	\$	98,648.38	
				\$	811,354.06	

## **DIVISION – DOOR HARDWARE**

TOWER A						
DOOR HARDWARE	TOTAL		QTY	то	TOTAL	
ТҮРЕ А	\$	9,385.72	4	\$	37,542.88	
ТҮРЕ В	\$	9,385.72	3	\$	28,157.16	
TYPE C	\$	9,385.72	2	\$	18,771.44	
TYPE D	\$	8,673.05	1	\$	8,673.05	
TYPE E	\$	12,419.22	2	\$	24,838.44	
TYPE F	\$	12,419.22	1	\$	12,419.22	
ТҮРЕ Н	\$	14,339.48	1	\$	14,339.48	
TYPE I	\$	19,526.59	1	\$	19,526.59	
TYPE P	\$	1,716.52	1	\$	1,716.52	
TYPE Q	\$	1,339.74	1	\$	1,339.74	
COMMON SPACES	\$	13,876.50	1	\$	13,876.50	
				\$	181,201.02	

DIVISION – CABINETRY HARDWARE

TOWER A					
CABINETRY HARDWARE		AL	QTY	TOTAL	
ТҮРЕ А	\$	16,583.07	4	\$	66,332.28
ТҮРЕ В	\$	15,973.29	3	\$	47,919.87
ТҮРЕ С	\$	17,604.63	2	\$	35,209.26
TYPE D	\$	16,451.67	1	\$	16,451.67
TYPE E	\$	19,250.98	2	\$	38,501.96
TYPE F	\$	18,182.59	1	\$	18,182.59
ТҮРЕ Н	\$	20,182.77	1	\$	20,182.77
ТҮРЕ І	\$	27,732.93	1	\$	27,732.93
TYPE P	\$	1,988.35	1	\$	1,988.35
TYPE Q	\$	7,431.80	1	\$	7,431.80
COMMON SPACES	\$	1,772.86	1	\$	1,772.86
				\$	281,706.34

Please address any questions or comments to my email. We look forward to working on this project with you.

Sincerely, Shea Jackson

Shea Jackson - Showroom Manager

Showroom Manager shea.j@earthelements.com Earth Elements Park City