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UT #5218252-5501	OR #186413
CA #823132	WA #HOSPISC866BT
AZ #ROC190528	LA #71710
ID #RCE19591	NB #45451-19
MT #200757	NE #0074802

**To:** Aspen Group  
**Attn:** Mark Huber  
**Phone:** 801-891-1787  
**Email:** mhuber@aspengroupusa.com  
**RE:** Sommet Blanc Condos - Deer Valley, UT  
**Date:** 7/18/2023  
**Proposal:** 2023224

We thank you for the  
opportunity to offer  
our services!

**Hospitality Services Company** has been active full time in this industry since 1980. We have extensive experience supplying and installing stone, millwork, accessories and shower surround products for hospitality and multi-family projects.. We carry Workers Comp, General Liability Insurance, and are bondable. This pricing includes:

- **Pre-Project planning and consultation.**
  - **Professional Installation according to best industry standards**
  - **Product receiving, unloading and handling (if material arrival coincides with installation)**
  - **Custom cutting and fit of granite/marble pieces per application**
  - **Pricing includes Construction Adhesive and Standard Color Caulking**
- Custom Colors / Adhesives may require additional compensation**
- **Clean up and disposal of all debris and garbage (into your dumpster / container)**

We appreciate the opportunity to earn your business and pledge to service your needs to the best of our abilities. If you have any questions regarding the installation, please contact us at the above number or by email at [bids@hscdirect.com](mailto:bids@hscdirect.com).

Sincerely,  
Estimating Department [bids@hscdirect.com](mailto:bids@hscdirect.com)  
Hospitality Services Company

# HOSPITALITY SERVICES COMPANY

## PLEASE ASK ABOUT OUR TURNKEY SERVICES

We offer *Granite , Quartz, Accessories, Wood Vanity Bases, and Cabinet Millwork-* material supply and install from our IN-HOUSE crews. Please let us know if you are interested in learning more!

Again, we appreciate this opportunity to earn your business!

### Summary of Services Provided

**Dated 6/8/2023**

**Proposal # 2023224**

### Sommet Blanc Condos - Deer Valley, UT

Scope	Product Subtotal	Install Subtotal	Estimated Freight	Travel Charges	GRAND TOTAL
Stone Countertops	\$ 177,221.00	\$ 135,621.00	\$ 76,500.00	\$ -	\$ 389,342.00
Millwork/Cabinetry	\$ 1,844,362.00	\$ 335,895.00	\$ 240,000.00	\$ -	\$ 2,420,257.00
Sinks	\$ 24,650.00	Free w/Purchase	Ships w/Stone	\$ -	\$ 24,650.00
Cultured Marble/Shower Doors	\$ -	\$ -	\$ -	\$ -	\$ -
Accessories	\$ -	\$ -	\$ -	\$ -	\$ -
Sales Tax					\$ 138,120.73
Grand Total	\$ 2,046,233.00	\$ 471,516.00	\$ 316,500.00	\$ -	\$ 2,972,369.73

- Pricing reflected will include sales tax only when required - See Detail page
- Pricing assumes all included scopes quoted. Change of scopes or service may affect pricing.
- Blank cells represent a non quoted item. Please let us know if you wish to have a quote provided.
- If Mincey product is chosen, material will be sourced directly from Mincey

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## HSC Services Proposal For: Sommet Blanc Condos - Deer Valley, UT

### Stone Countertops

Item	Details	Qty.	Product Price	Install Price	GRAND TOTAL
<b>A/B UNIT A</b>	<b>*All Stone Quoted 2 CM</b>				
Kitchen Tops	Kitchen w/Island	9	\$ 2,152.00	\$ 1,675.00	\$ 34,443.00
Laundry	Laundry Top	9	\$ 281.00	\$ 199.00	\$ 4,320.00
Bath 2	Double Vanity Top	9	\$ 395.00	\$ 285.00	\$ 6,120.00
Bunk	Bunk Room	9	\$ 297.00	\$ 215.00	\$ 4,608.00
Powder-1	Powder Room	9	\$ 89.00	\$ 65.00	\$ 1,386.00
Bath 3	Double Vanity Top	9	\$ 145.00	\$ 100.00	\$ 2,205.00
Bath 1	Vanity Top	9	\$ 307.00	\$ 220.00	\$ 4,743.00
<b>A/B UNIT B</b>					
Kitchen Tops	Kitchen w/Island	8	\$ 1,550.00	\$ 1,275.00	\$ 22,600.00
Laundry	Laundry Top	8	\$ 265.00	\$ 195.00	\$ 3,680.00
Bath 2	Double Vanity Top	8	\$ 404.00	\$ 290.00	\$ 5,552.00
Powder	Powder Room	8	\$ 89.00	\$ 60.00	\$ 1,192.00
Bath 3	Double Vanity Top	8	\$ 145.00	\$ 100.00	\$ 1,960.00
Bath 1	Vanity Top	8	\$ 282.00	\$ 200.00	\$ 3,856.00
<b>A/B UNIT C</b>		4			
Kitchen Tops	Kitchen w/Island	4	\$ 2,035.00	\$ 1,575.00	\$ 14,440.00
Laundry	Laundry Top	4	\$ 177.00	\$ 130.00	\$ 1,228.00
Bath 2	Double Vanity Top	4	\$ 338.00	\$ 245.00	\$ 2,332.00
Powder	Powder Room	4	\$ 114.00	\$ 80.00	\$ 776.00
Bath 3	Double Vanity Top	4	\$ 197.00	\$ 140.00	\$ 1,348.00
Bath 1	Double Vanity Top	4	\$ 277.00	\$ 200.00	\$ 1,908.00
<b>A/B UNIT D</b>		3			
Kitchen Tops	Kitchen w/Island	3	\$ 2,111.00	\$ 1,825.00	\$ 11,808.00
Laundry	Laundry Top	3	\$ 183.00	\$ 135.00	\$ 954.00
Bath 2	Double Vanity Top	3	\$ 343.00	\$ 245.00	\$ 1,764.00
Powder	Powder Room	3	\$ 117.00	\$ 80.00	\$ 591.00
Bath 3	Double Vanity Top	3	\$ 201.00	\$ 145.00	\$ 1,038.00
Bath 1	Double Vanity Top	3	\$ 415.00	\$ 300.00	\$ 2,145.00
<b>A/B UNIT E</b>		4			
Kitchen Tops	Kitchen w/Island	4	\$ 1,653.00	\$ 1,325.00	\$ 11,912.00
Laundry	Laundry Top	4	\$ 207.00	\$ 150.00	\$ 1,428.00
Bath 2	Double Vanity Top	4	\$ 280.00	\$ 200.00	\$ 1,920.00
Powder	Powder Room	4	\$ 117.00	\$ 80.00	\$ 788.00
Bath 3	Double Vanity Top	4	\$ 183.00	\$ 130.00	\$ 1,252.00
Bath 1	Double Vanity Top	4	\$ 282.00	\$ 200.00	\$ 1,928.00
Bath 4	Vanity Top	4	\$ 107.00	\$ 75.00	\$ 728.00
<b>A/B UNIT F</b>		3			
Kitchen Tops	Kitchen w/Island	3	\$ 1,545.00	\$ 1,250.00	\$ 8,385.00
Laundry	Laundry Top	3	\$ 232.00	\$ 170.00	\$ 1,206.00
Bath 2	Double Vanity Top	3	\$ 232.00	\$ 170.00	\$ 1,206.00
Powder	Powder Room	3	\$ 117.00	\$ 80.00	\$ 591.00
Bath 3	Double Vanity Top	3	\$ 233.00	\$ 170.00	\$ 1,209.00
Bath 1	Double Vanity Top	3	\$ 232.00	\$ 165.00	\$ 1,191.00
Bath 4	Vanity Top	6	\$ 107.00	\$ 75.00	\$ 1,092.00
<b>A/B UNIT G</b>		1			
Kitchen Tops	Kitchen w/Island	1	\$ 1,336.00	\$ 1,050.00	\$ 2,386.00
Laundry	Laundry Top	1	\$ 216.00	\$ 155.00	\$ 371.00
Bath 2	Double Vanity Top	1	\$ 232.00	\$ 165.00	\$ 397.00
Powder	Powder Room	1	\$ 117.00	\$ 80.00	\$ 197.00
Bath 3	Double Vanity Top	1	\$ 231.00	\$ 175.00	\$ 406.00
Bath 1	Vanity Top	2	\$ 107.00	\$ 75.00	\$ 364.00
Bath 4	Double Vanity Top	1	\$ 225.00	\$ 160.00	\$ 385.00
<b>A/B UNIT H</b>		1			
Kitchen Tops	Kitchen w/Island	1	\$ 1,962.00	\$ 1,550.00	\$ 3,512.00
Laundry	Laundry Top	1	\$ 231.00	\$ 175.00	\$ 406.00
Bath 2	Double Vanity Top	1	\$ 234.00	\$ 175.00	\$ 409.00
Powder	Powder Room	1	\$ 131.00	\$ 90.00	\$ 221.00
Bath 3	Double Vanity Top	1	\$ 234.00	\$ 165.00	\$ 399.00
Bath 1	Double Vanity Top	1	\$ 328.00	\$ 235.00	\$ 563.00
Bath 4	Vanity Top	2	\$ 126.00	\$ 90.00	\$ 432.00

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<b>A/B UNIT I</b>		1			
Kitchen Tops	Kitchen w/Island	1	\$ 2,491.00	\$ 1,950.00	\$ 4,441.00
Pantry	Pantry	1	\$ 216.00	\$ 155.00	\$ 371.00
Bath 2	Double Vanity Top	1	\$ 262.00	\$ 185.00	\$ 447.00
Powder	Powder Room	1	\$ 119.00	\$ 85.00	\$ 204.00
Laundry	Laundry Top	1	\$ 465.00	\$ 330.00	\$ 795.00
Bath 3	Double Vanity Top	1	\$ 234.00	\$ 165.00	\$ 399.00
Bath 1	Double Vanity Top	1	\$ 262.00	\$ 185.00	\$ 447.00
Bath 4	Double Vanity Top	1	\$ 262.00	\$ 185.00	\$ 447.00
Bath 5	Double Vanity Top	1	\$ 262.00	\$ 185.00	\$ 447.00
<b>A/B UNIT J</b>		1			
Kitchen Tops	Kitchen w/Island	1	\$ 1,845.00	\$ 1,450.00	\$ 3,295.00
Laundry	Laundry Top	1	\$ 161.00	\$ 115.00	\$ 276.00
Bath 2	Double Vanity Top	1	\$ 201.00	\$ 150.00	\$ 351.00
Powder 1	Powder Room	2	\$ 103.00	\$ 70.00	\$ 346.00
Bath 3	Double Vanity Top	1	\$ 244.00	\$ 175.00	\$ 419.00
Bath 1	Double Vanity Top	1	\$ 313.00	\$ 225.00	\$ 538.00
Bath 4	Double Vanity Top	1	\$ 286.00	\$ 200.00	\$ 486.00
Bath 5	Double Vanity Top	1	\$ 286.00	\$ 200.00	\$ 486.00
<b>A/B UNIT K</b>		1			
Kitchen Tops	Kitchen w/Island	1	\$ 2,147.00	\$ 1,675.00	\$ 3,822.00
Laundry	Laundry Top	1	\$ 134.00	\$ 95.00	\$ 229.00
Bath 2	Double Vanity Top	1	\$ 258.00	\$ 185.00	\$ 443.00
Powder	Powder Room	1	\$ 110.00	\$ 75.00	\$ 185.00
Bath 3	Double Vanity Top	1	\$ 117.00	\$ 80.00	\$ 197.00
Bath 1	Double Vanity Top	1	\$ 277.00	\$ 200.00	\$ 477.00
Bath 4	Double Vanity Top	1	\$ 271.00	\$ 200.00	\$ 471.00
Bath 5	Double Vanity Top	1	\$ 220.00	\$ 160.00	\$ 380.00
<b>A/B UNIT L</b>		1			
Kitchen Tops	Kitchen w/Island	1	\$ 2,169.00	\$ 1,700.00	\$ 3,869.00
Laundry	Laundry Top	1	\$ 176.00	\$ 125.00	\$ 301.00
Bath 2	Double Vanity Top	1	\$ 224.00	\$ 160.00	\$ 384.00
Powder	Powder Room	1	\$ 117.00	\$ 80.00	\$ 197.00
Bath 3	Vanity Top	1	\$ 103.00	\$ 70.00	\$ 173.00
Bath 1	Double Vanity Top	1	\$ 237.00	\$ 170.00	\$ 407.00
Bath 4	Double Vanity Top	1	\$ 329.00	\$ 240.00	\$ 569.00
Bath 5	Vanity Top	1	\$ 103.00	\$ 70.00	\$ 173.00
<b>A/B UNIT M</b>		6			
Kitchen Tops	Kitchen w/Island	6	\$ 2,076.00	\$ 1,650.00	\$ 22,356.00
Laundry	Laundry Top	6	\$ 164.00	\$ 120.00	\$ 1,704.00
Bath 2	Double Vanity Top	6	\$ 262.00	\$ 185.00	\$ 2,682.00
Powder	Powder Room	6	\$ 126.00	\$ 90.00	\$ 1,296.00
Bath 3	Double Vanity Top	6	\$ 328.00	\$ 235.00	\$ 3,378.00
Bath 1	Double Vanity Top	6	\$ 237.00	\$ 170.00	\$ 2,442.00
Bath 4	Double Vanity Top	6	\$ 331.00	\$ 235.00	\$ 3,396.00
Bath 5	Vanity Top	12	\$ 103.00	\$ 70.00	\$ 2,076.00
<b>A/B UNIT N</b>		5			
Kitchen Tops	Kitchen w/Island	5	\$ 2,110.00	\$ 1,675.00	\$ 18,925.00
Laundry	Laundry Top	5	\$ 164.00	\$ 120.00	\$ 1,420.00
Bath 2	Double Vanity Top	5	\$ 260.00	\$ 185.00	\$ 2,225.00
Powder	Powder Room	5	\$ 126.00	\$ 90.00	\$ 1,080.00
Bath 3	Double Vanity Top	5	\$ 331.00	\$ 235.00	\$ 2,830.00
Bath 1	Double Vanity Top	5	\$ 237.00	\$ 170.00	\$ 2,035.00
Bath 4	Double Vanity Top	5	\$ 333.00	\$ 240.00	\$ 2,865.00
Bath 5	Vanity Top	10	\$ 100.00	\$ 70.00	\$ 1,700.00
<b>A/B UNIT O</b>		1			
Kitchen Tops	Kitchen w/Island	1	\$ 565.00	\$ 525.00	\$ 1,090.00
Laundry	Laundry Top	1	\$ 327.00	\$ 240.00	\$ 567.00
Bath 2	Double Vanity Top	1	\$ 345.00	\$ 245.00	\$ 590.00
Powder	Powder Room	1	\$ 86.00	\$ 60.00	\$ 146.00
Bath 3	Double Vanity Top	1	\$ 345.00	\$ 245.00	\$ 590.00
Bath 1	Double Vanity Top	1	\$ 265.00	\$ 190.00	\$ 455.00
Bath 4	Vanity Top	2	\$ 136.00	\$ 95.00	\$ 462.00
Bath 5	Double Vanity Top	1	\$ 300.00	\$ 215.00	\$ 515.00

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<b>A/B UNIT P</b>		1			
Kitchen Tops	Kitchen w/Island	2	\$ 972.00	\$ 850.00	\$ 3,644.00
Laundry	Laundry Top	2	\$ 163.00	\$ 115.00	\$ 556.00
Bath 2	Vanity Top	2	\$ 131.00	\$ 95.00	\$ 452.00
Powder	Powder Room	2	\$ 84.00	\$ 60.00	\$ 288.00
Bath 1	Vanity Top	2	\$ 126.00	\$ 90.00	\$ 432.00
<b>A/B UNIT Q</b>					
Kitchen Tops	Kitchen w/Island	2	\$ 1,028.00	\$ 875.00	\$ 3,806.00
Bath	Vanity Top	2	\$ 181.00	\$ 130.00	\$ 622.00
<b>A/B UNIT R</b>					
Kitchen Tops	Kitchen w/Island	4	\$ 2,108.00	\$ 1,650.00	\$ 15,032.00
Bath	Vanity Top	4	\$ 86.00	\$ 60.00	\$ 584.00
Bath	Vanity Top	4	\$ 89.00	\$ 65.00	\$ 616.00
Bath	Vanity Top	4	\$ 89.00	\$ 65.00	\$ 616.00
Bath	Vanity Top	4	\$ 89.00	\$ 65.00	\$ 616.00
<b>Total For Stone Countertops</b>					<b>\$ 312,842.00</b>

### Millwork (Pre-Assembled)

Item	Details	Qty.	Product Price	Install Price	GRAND TOTAL
<b>A/B UNIT A</b>					
Kitchen	Kitchen base and wall cabinets	9	\$17,250.00	\$ 2,625.00	\$ 178,875.00
Laundry	base and wall cabinets	9	\$7,170.00	\$ 1,155.00	\$ 74,925.00
Bath 2	base and wall cabinets	9	\$2,686.00	\$ 630.00	\$ 29,844.00
Bunk	base and wall cabinets	9	\$5,662.00	\$ 630.00	\$ 56,628.00
Powder-1	base and wall cabinets	9	\$254.00	\$ 105.00	\$ 3,231.00
Bath 3	base and wall cabinets	9	\$976.00	\$ 210.00	\$ 10,674.00
Bath 1	base and wall cabinets	9	\$2,418.00	\$ 630.00	\$ 27,432.00
<b>A/B UNIT B</b>					
Kitchen	Kitchen base and wall cabinets	8	\$18,393.00	\$ 2,625.00	\$ 168,144.00
Laundry	base and wall cabinets	8	\$5,020.00	\$ 840.00	\$ 46,880.00
Bath 1	base and wall cabinets	8	\$2,360.00	\$ 630.00	\$ 23,920.00
Bath 3	base and wall cabinets	8	\$1,065.00	\$ 210.00	\$ 10,200.00
Powder-1	base and wall cabinets	8	\$1,586.00	\$ 525.00	\$ 16,888.00
Bath 2	base and wall cabinets	8	\$2,686.00	\$ 630.00	\$ 26,528.00
<b>A/B UNIT C</b>					
Kitchen	Kitchen base and wall cabinets	4	\$17,678.00	\$ 2,520.00	\$ 80,792.00
Laundry	base and wall cabinets	4	\$3,708.00	\$ 525.00	\$ 16,932.00
Bath 1	base and wall cabinets	4	\$2,360.00	\$ 630.00	\$ 11,960.00
Bath 3	base and wall cabinets	4	\$2,204.00	\$ 630.00	\$ 11,336.00
Powder-1	base and wall cabinets	4	\$254.00	\$ 105.00	\$ 1,436.00
Bath 2	base and wall cabinets	4	\$2,360.00	\$ 630.00	\$ 11,960.00
<b>A/B UNIT D</b>					
Kitchen	Kitchen base and wall cabinets	3	\$17,677.00	\$ 2,520.00	\$ 60,591.00
Laundry	base and wall cabinets	3	\$3,708.00	\$ 525.00	\$ 12,699.00
Bath 1	base and wall cabinets	3	\$2,360.00	\$ 630.00	\$ 8,970.00
Bath 3	base and wall cabinets	3	\$2,204.00	\$ 630.00	\$ 8,502.00
Powder-1	base and wall cabinets	3	\$254.00	\$ 105.00	\$ 1,077.00
Bath 2	base and wall cabinets	3	\$2,360.00	\$ 630.00	\$ 8,970.00
<b>A/B UNIT E</b>					
Kitchen	Kitchen base and wall cabinets	4	\$16,187.00	\$ 2,205.00	\$ 73,568.00
Laundry	base and wall cabinets	4	\$5,798.00	\$ 645.00	\$ 25,772.00
Bath 1	base and wall cabinets	4	\$2,360.00	\$ 630.00	\$ 11,960.00
Bath 3	base and wall cabinets	4	\$1,805.00	\$ 525.00	\$ 9,320.00
Powder-1	base and wall cabinets	4	\$254.00	\$ 105.00	\$ 1,436.00
Bath 2	base and wall cabinets	4	\$2,604.00	\$ 735.00	\$ 13,356.00
Casework	base and wall cabinets	4	\$2,908.00	\$ 525.00	\$ 13,732.00
Bath 4	base and wall cabinets	4	\$1,805.00	\$ 525.00	\$ 9,320.00
<b>A/B UNIT F</b>					
Kitchen	Kitchen base and wall cabinets	3	\$16,856.00	\$ 2,415.00	\$ 57,813.00
Laundry	base and wall cabinets	3	\$3,232.00	\$ 525.00	\$ 11,271.00
Bath 1	base and wall cabinets	3	\$2,360.00	\$ 630.00	\$ 8,970.00
Bath 3	base and wall cabinets	3	\$1,805.00	\$ 525.00	\$ 6,990.00
Powder-1	base and wall cabinets	3	\$254.00	\$ 105.00	\$ 1,077.00
Bath 2		3	\$2,360.00	\$ 630.00	\$ 8,970.00
Bath 4	base and wall cabinets	6	\$2,604.00	\$ 735.00	\$ 20,034.00

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<b>A/B UNIT G</b>					
Kitchen	Kitchen base and wall cabinets	1	\$18,368.00	\$ 2,520.00	\$ 20,888.00
Laundry	base and wall cabinets	1	\$4,828.00	\$ 840.00	\$ 5,668.00
Bath 1	base and wall cabinets	2	\$2,360.00	\$ 630.00	\$ 5,980.00
Bath 3	base and wall cabinets	1	\$1,805.00	\$ 525.00	\$ 2,330.00
Powder-1	base and wall cabinets	1	\$254.00	\$ 105.00	\$ 359.00
Bath 2	base and wall cabinets	1	\$2,360.00	\$ 630.00	\$ 2,990.00
Bath 4	base and wall cabinets	1	\$2,712.00	\$ 735.00	\$ 3,447.00
Casework	base and wall cabinets	1	\$2,908.00	\$ 525.00	\$ 3,433.00
<b>A/B UNIT H</b>					
Kitchen	Kitchen base and wall cabinets	1	\$18,368.00	\$ 2,520.00	\$ 20,888.00
Laundry	base and wall cabinets	1	\$4,828.00	\$ 840.00	\$ 5,668.00
Bath 1	base and wall cabinets	1	\$2,360.00	\$ 630.00	\$ 2,990.00
Bath 3	base and wall cabinets	1	\$1,805.00	\$ 525.00	\$ 2,330.00
Powder-1	base and wall cabinets	1	\$254.00	\$ 105.00	\$ 359.00
Bath 2	base and wall cabinets	1	\$2,360.00	\$ 630.00	\$ 2,990.00
Bath 4	base and wall cabinets	2	\$2,712.00	\$ 735.00	\$ 6,894.00
Casework	base and wall cabinets	1	\$2,908.00	\$ 525.00	\$ 3,433.00
<b>A/B UNIT I</b>					
Kitchen	Kitchen base and wall cabinets	1	\$17,890.00	\$ 2,625.00	\$ 20,515.00
PANTRY	base and wall cabinets	1	\$5,919.00	\$ 945.00	\$ 6,864.00
Bath 1	base and wall cabinets	1	\$2,360.00	\$ 630.00	\$ 2,990.00
Bath 3	base and wall cabinets	1	\$2,501.00	\$ 630.00	\$ 3,131.00
Powder-1	base and wall cabinets	1	\$254.00	\$ 105.00	\$ 359.00
Bath 2	base and wall cabinets	1	\$2,501.00	\$ 630.00	\$ 3,131.00
Bath 4	base and wall cabinets	1	\$2,501.00	\$ 630.00	\$ 3,131.00
Bath 5	base and wall cabinets	1	\$2,360.00	\$ 630.00	\$ 2,990.00
<b>A/B UNIT J</b>					
Kitchen	Kitchen base and wall cabinets	1	\$16,658.00	\$ 2,310.00	\$ 18,968.00
Laundry	base and wall cabinets	1	\$2,458.00	\$ 525.00	\$ 2,983.00
Bath 1	base and wall cabinets	1	\$2,360.00	\$ 630.00	\$ 2,990.00
Bath 3	base and wall cabinets	1	\$2,204.00	\$ 630.00	\$ 2,834.00
Powder-1	base and wall cabinets	2	\$254.00	\$ 105.00	\$ 718.00
Bath 2		1	\$2,501.00	\$ 630.00	\$ 3,131.00
Bath 4	base and wall cabinets	1	\$2,890.00	\$ 735.00	\$ 3,625.00
Bath 5	base and wall cabinets	1	\$2,240.00	\$ 630.00	\$ 2,870.00
<b>A/B UNIT K</b>					
Kitchen	Kitchen base and wall cabinets	1	\$17,923.00	\$ 2,415.00	\$ 20,338.00
Laundry	base and wall cabinets	1	\$2,824.00	\$ 525.00	\$ 3,349.00
Bath 1	base and wall cabinets	1	\$2,360.00	\$ 630.00	\$ 2,990.00
Bath 3	base and wall cabinets	1	\$2,202.00	\$ 630.00	\$ 2,832.00
Powder-1	base and wall cabinets	1	\$254.00	\$ 105.00	\$ 359.00
Bath 2	base and wall cabinets	1	\$2,240.00	\$ 630.00	\$ 2,870.00
Bath 4	base and wall cabinets	1	\$2,360.00	\$ 630.00	\$ 2,990.00
Bath 5	base and wall cabinets	1	\$2,323.00	\$ 630.00	\$ 2,953.00
<b>A/B UNIT L</b>					
Kitchen	Kitchen base and wall cabinets	1	\$19,844.00	\$ 2,415.00	\$ 22,259.00
Laundry	base and wall cabinets	1	\$3,622.00	\$ 630.00	\$ 4,252.00
Bath 1	base and wall cabinets	1	\$2,418.00	\$ 630.00	\$ 3,048.00
Bath 3	base and wall cabinets	1	\$2,204.00	\$ 630.00	\$ 2,834.00
Powder-1	base and wall cabinets	1	\$254.00	\$ 105.00	\$ 359.00
Bath 2	base and wall cabinets	1	\$2,360.00	\$ 630.00	\$ 2,990.00
Bath 4	base and wall cabinets	1	\$2,417.00	\$ 735.00	\$ 3,152.00
Bath 1	base and wall cabinets	1	\$2,360.00	\$ 630.00	\$ 2,990.00
<b>A/B UNIT M</b>					
Kitchen	Kitchen base and wall cabinets	6	\$15,118.00	\$ 2,205.00	\$ 103,938.00
Laundry	base and wall cabinets	6	\$2,300.00	\$ 630.00	\$ 17,580.00
Bath 1	base and wall cabinets	6	\$2,418.00	\$ 630.00	\$ 18,288.00
Bath 3	base and wall cabinets	6	\$2,360.00	\$ 630.00	\$ 17,940.00
Powder-1	base and wall cabinets	6	\$254.00	\$ 105.00	\$ 2,154.00
Bath 2	base and wall cabinets	6	\$2,601.00	\$ 630.00	\$ 19,386.00
Bath 4	base and wall cabinets	6	\$2,360.00	\$ 630.00	\$ 17,940.00
Bath 5	base and wall cabinets	12	\$2,323.00	\$ 630.00	\$ 35,436.00

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A/B UNIT N					
Kitchen	Kitchen base and wall cabinets	5	\$20,434.00	\$ 2,835.00	\$ 116,345.00
Laundry	base and wall cabinets	5	\$3,989.00	\$ 525.00	\$ 22,570.00
Bath 1	base and wall cabinets	5	\$2,418.00	\$ 630.00	\$ 15,240.00
Bath 3	base and wall cabinets	5	\$2,360.00	\$ 630.00	\$ 14,950.00
Powder-1	base and wall cabinets	5	\$254.00	\$ 105.00	\$ 1,795.00
Bath 2	base and wall cabinets	5	\$2,418.00	\$ 630.00	\$ 15,240.00
Bath 4	base and wall cabinets	5	\$2,360.00	\$ 630.00	\$ 14,950.00
Bath 5	base and wall cabinets	10	\$2,323.00	\$ 630.00	\$ 29,530.00
<b>UNIT O</b>					
Kitchen	Kitchen base and wall cabinets	1	\$13,113.00	\$ 1,890.00	\$ 15,003.00
LIVING O.02	base and wall cabinets	1	\$6,860.00	\$ 840.00	\$ 7,700.00
LAUNDRY O.05	base and wall cabinets	1	\$4,063.00	\$ 840.00	\$ 4,903.00
BATH 1 O.24	base and wall cabinets	1	\$2,529.00	\$ 630.00	\$ 3,159.00
BATH 2 O.22	base and wall cabinets	1	\$2,529.00	\$ 630.00	\$ 3,159.00
BATH 3 O.15	base and wall cabinets	1	\$2,529.00	\$ 630.00	\$ 3,159.00
BATH 4 O.14	base and wall cabinets	1	\$3,411.00	\$ 735.00	\$ 4,146.00
BATH 5 O.08	base and wall cabinets	1	\$2,529.00	\$ 630.00	\$ 3,159.00
<b>UNIT P</b>					
Kitchen	Kitchen base and wall cabinets	2	\$11,635.00	\$ 1,890.00	\$ 27,050.00
LAUNDRY P.06	base and wall cabinets	2	\$1,618.00	\$ 210.00	\$ 3,656.00
POWDER P.07	base and wall cabinets	2	\$254.00	\$ 105.00	\$ 718.00
Kitchen P.03	Kitchen base and wall cabinets	2	\$5,282.00	\$ 1,155.00	\$ 12,874.00
BATH 2 P.05	base and wall cabinets	2	\$2,237.00	\$ 525.00	\$ 5,524.00
BATH 1 P.09	base and wall cabinets	2	\$1,694.00	\$ 375.00	\$ 4,138.00
<b>UNIT Q</b>					
Kitchen	Kitchen base and wall cabinets	2	\$11,455.00	\$ 1,995.00	\$ 26,900.00
BATH Q.04	base and wall cabinets	2	\$7,091.00	\$ 840.00	\$ 15,862.00
<b>UNIT R</b>					
Kitchen	Kitchen base and wall cabinets	4	\$6,468.00	\$ 1,260.00	\$ 30,912.00
Bath R.14	base and wall cabinets	4	\$704.00	\$ 105.00	\$ 3,236.00
Kitchen	Kitchen base and wall cabinets	4	\$6,468.00	\$ 1,260.00	\$ 30,912.00
Bath R.24	base and wall cabinets	4	\$704.00	\$ 105.00	\$ 3,236.00
Kitchen	Kitchen base and wall cabinets	4	\$6,468.00	\$ 1,260.00	\$ 30,912.00
Bath R.34	base and wall cabinets	4	\$704.00	\$ 105.00	\$ 3,236.00
Kitchen	Kitchen base and wall cabinets	4	\$6,468.00	\$ 1,260.00	\$ 30,912.00
Bath R.44	base and wall cabinets	4	\$1,396.00	\$ 375.00	\$ 7,084.00
<b>Total For Millwork</b>					<b>\$ 2,180,257.00</b>

## Sinks

Sink Type	Additional Details	Qty.	Product Price	Install Price	GRAND TOTAL
Undermount Square China Bowls	Matched to Spec	425	\$58.00	Free w/ purchase	\$ 24,650.00
<b>Total For Sinks</b>					<b>\$ 24,650.00</b>

## Mincey Marble

## Accessories

<b>Freight Container Door-2-door Service</b>					<b>\$ 316,500.00</b>
*This price is an estimation, actual price will be confirmed during contracting*					
<b>Lodging / Per Diem</b>					
<b>Product Summary (Subtotal, Freight)</b>					<b>\$ 2,500,853.73</b>
<b>Install Summary</b>					<b>\$ 471,516.00</b>
<b>Project Summary</b>					<b>\$ 2,972,369.73</b>
*Estimated Taxes (If applicable and required) - will be included during contracting.					<b>\$ 138,120.73</b>

**State: Utah**

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## HOSPITALITY SERVICES COMPANY

### Additional Options

Item	Details	Qty.	Product Price	Install Price	GRAND TOTAL
Upgrade to 2cm Carrara	20% increase in stone pricing	1	\$ 49,621.88		\$ 49,621.88
Upgrade to 3cm Group 1 Kitchens	% increase in stone pricing	1	\$ 26,360.25		\$ 26,360.25
Upgrade to 3cm Carrara Kitchens 2cm Carrara Vanities	35% increase on Kitchen pricing and 20% increase on Vanity Pricing	1	\$ 75,982.13		\$ 75,982.13

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## HOSPITALITY SERVICES COMPANY

### Group 1 Color Options



Snow white 33



Snow pepper salt

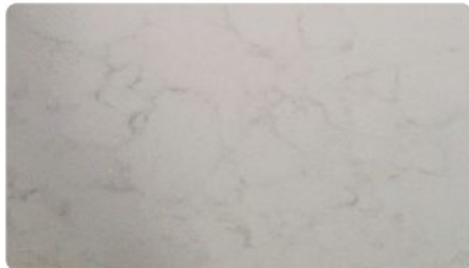


Snow ice white



Snow glacier white

### Carrara Color Options



Carrara white 04



Carrara white



Carrara white 50



Carrara white 01

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# Millwork Specifications

Note: Using marine Grade MDF core at for cabinet having sink

Upper cabinet: 14"D

Lower cabinet: 24"D

Case: MDF + Local veneer

Flat Doors: MDF + Local veneer

Drawer fronts: MDF + Local veneer

Drawer box: Plywood poplar 1/2" thickness, Stain to match

Plywood Poplar - Drawer bottom: 1/4" thickness, Stain to match

Local Soft close Sidemounted glide 18"L

Local Soft close Hinges

Local Adjustable levelers

Local handles similar spec

Finishing: PU Stain to match 10% Sheen, UV semi for invisible areas

## Proposal Good for 60 days

### Qualifications:

- Lead times for stone and millwork are currently 12-15 weeks after 50% deposit and approved submittals.
  - Lead times for Mincey surround material is 6-8 weeks after 50% deposit and approved submittals.
  - First mobilization is free on projects with installation
  - Approved shop drawings are required before material order can be placed.
  - Substrate, if needed, to be provided by millwork supplier
  - Best efforts will be made to deliver in a timely manner, but lead times and prices are estimates only and may vary due to changing circumstances such as inclement weather, transit disruption, customs etc.
  - HSC will receive material if product arrival coincides with the commencement of installation, Lift provided by GC
  - Longer forks MUST be available to move any cultured marble product (Minimum of 6' Forks)
  - At customer's request, HSC can provide any and all documentation, testing, spec sheets, etc.
  - Pricing assumes all included scopes in this proposal. Removal of any scope may cause adjusted pricing to remaining scopes.
  - Any material not listed above is expressly excluded from our proposal and scope, and would be provided by customer
  - If sample room is requested, additional freight may apply
  - Means of Vertical Transportation (Lift and/or Elevator) provided by customer
  - Work offered without stoppage on a single mobilization, Additional Trips will require a Re-Mobilization Fee (\$750)
  - Local Mobilization Fees (Wasatch Front Area) \$250
  - Standard pricing accommodates projects of 5 stories or less. Additional charges may apply for taller structures.
  - Products are recognized as natural materials and as such may exhibit variance (mainly color (veining), thickness, and hardness).
  - Some materials provided may be similar or equivalent matches to the specified materials requested
  - Customer must identify a location for the goods to be stored and provide additional security if needed.
  - HSC contracts are offered contingent on firm start dates
  - HSC does not collect sales tax on product sold outside of Utah. Any applicable taxes are the responsibility of the customer.
  - HSC Quote is subject to cost increases for duties, taxes, or other costs associated with changes to governmental regulations.
- Pricing is not final until review of approved submittals and/or shop drawings**

**SIGNATURE** \_\_\_\_\_

This is a quotation based on the written information provided, **not a contract**.  
These prices may change upon GC field verification of actual product ordered.  
Commitment to do work is only secured after contract paperwork has been executed by both parties and deposits (**50% Deposit required when ordering product**) are processed.