



# PROPOSAL

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Date: 04/20/2023

## **Sommet Blanc – LATCH Access Control Budget Proposal**

**For the Access Control system,** Per request, we are providing pricing per building for a LATCH access control system.

Buildings A and C will have (5) R Series readers and (17) C2 cylindrical locks, each.

Building B will have (5) R Series readers and (23) C2 cylindrical locks.

The R series locks will tie into the building's local area network (by others).

We exclude the electrical door locks and any specialty door lock power supplies as these would be provided by the hardware supplier.

Please note that LATCH now exclusively sells their product through a specific distributor. This distributor has implementation costs that are reflected in the cost breakouts. There is a possibility that these costs will not be necessary.

Please note that this quote does not include software costs. A summary of a software quote from LATCH is at the end of this document.

For Building A, PCS would provide the following:

<u>Description</u>	<u>Quantity</u>	<u>Price</u>	<u>Total</u>
Latch C2	17	\$ 499.00	\$ 8,483.00
Latch "R" Reader	5	\$ 899.00	\$ 4,495.00
Latch "Deployment Success"	1	\$ 600.00	\$ 600.00
Power Supply	1	\$ 400.00	\$ 400.00
Wire	2	\$ 450.00	\$ 900.00
Batteries	2	\$ 40.00	\$ 80.00
POE	1	\$ 300.00	\$ 300.00
misc hardware	1	\$ 150.00	\$ 150.00
		<b>Subtotal</b>	\$ 15,408.00
		<b>Tax</b>	\$ 1,055.45
		<b>Freight (Estimated)</b>	\$ 220.00
<b>Tech, Engineering and Labor</b>	70	\$ 115.00	\$ 8,050.00
<b>Staff Training and Implementation</b>	0.33	\$ 4,000.00	\$ 1,320.00
		<b>Total</b>	<b>\$ 26,053.45</b>

**The cost for the Access Control system in Building A is \$26,053.45.**  
**Taxes are included.**

For Building B, PCS would provide the following:

<u>Description</u>	<u>Quantity</u>	<u>Price</u>	<u>Total</u>
Latch C2	23	\$ 499.00	\$ 11,477.00
Latch "R" Reader	5	\$ 899.00	\$ 4,495.00
Latch "Deployment Success"	1	\$ 600.00	\$ 600.00
Power Supply	1	\$ 400.00	\$ 400.00
Wire	2	\$ 450.00	\$ 900.00
Batteries	2	\$ 40.00	\$ 80.00
POE	1	\$ 300.00	\$ 300.00
misc hardware	1	\$ 150.00	\$ 150.00
		<b>Subtotal</b>	\$ 18,402.00
		<b>Tax</b>	\$ 1,260.54
		<b>Freight (Estimated)</b>	\$ 230.00
<b>Tech, Engineering and Labor</b>	90	\$ 115.00	\$ 10,350.00
<b>Staff Training and Implementation</b>	0.33	\$ 4,000.00	\$ 1,320.00
		<b>Total</b>	<b>\$ 31,562.54</b>

**The cost for the Access Control system in Building B is \$26,053.45.**  
**Taxes are included.**

For Building C, PCS would provide the following:

<u>Description</u>	<u>Quantity</u>	<u>Price</u>	<u>Total</u>
Latch C2	17	\$ 499.00	\$ 8,483.00
Latch "R" Reader	5	\$ 899.00	\$ 4,495.00
Latch "Deployment Success"	1	\$ 600.00	\$ 600.00
Power Supply	1	\$ 400.00	\$ 400.00
Wire	2	\$ 450.00	\$ 900.00
Batteries	2	\$ 40.00	\$ 80.00
POE	1	\$ 300.00	\$ 300.00
misc hardware	1	\$ 150.00	\$ 150.00
		<b>Subtotal</b>	\$ 15,408.00
		<b>Tax</b>	\$ 1,055.45
		<b>Freight (Estimated)</b>	\$ 220.00
Tech, Engineering and Labor	70	\$ 115.00	\$ 8,050.00
Staff Training and Implementation	0.33	\$ 4,000.00	\$ 1,320.00
		<b>Total</b>	<b>\$ 26,053.45</b>

**The cost for the Access Control system in Building C is \$26,053.45.**  
**Taxes are included.**

**For all systems, PCS excludes conduit, spares, plan review, permit, CCIP and special insurance fees, and inspection fees. We also do not include lift rental if required.**

**Pricing proposed is good for 30 days from the proposed date. After 30 days, base pricing is subject to market cost increases. PCS is also not liable for equipment shortage delays or equipment cost increases due to market changes.**

**If approved, equipment must be ordered and invoice immediately or equipment pricing will be revised when it is released.**

**Please call with questions. Thank you for working with us.**

**Accepted and Authorization to Proceed:**

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LATCH Software agreements can only be made between the end user and LATCH. These costs are not included in any pricing from PCS and will be required for a functioning system and must be in place for commissioning of the system. Here is the LATCH direct software pricing quote specific for this project:

Preliminary Software Quote

Submitted on: 3/24/2023

Project Info	
Owner/Developer: Olson Kundig	GC: ?
Project Name: Sommet Blanc	Door Unit Installer: ?
Project Address: 9300 Marsac Ave Park City, UT 84060	Low voltage installer: Powered Control Systems
Total Unit Entry Devices: 57	

Software Bundle	Total Units	Cost Per unit	Yearly Cost	Total price
Complete	57	\$7.00	\$4,788.00	\$4,788.00
Notes: Latch minimum is a 2 year contract, but it's paid annually. So it is an annual contract, locked in for 2 years. They offer 2 year annual, 2 year upfront, 3 year annual, 3 year upfront, 5 year annual, 5 year upfront			Software Cost Per Year	\$4,788.00

LATCH

\$4,788.00