

10/12/2022

Aspen Group / Olson Kundig  
C/O Harrison Padan  
Sommet Blanc  
Park City, Utah

Dear Harrison,

Thank you for the opportunity to provide a quotation for Sommet Blanc. We are excited that you have considered Ortal to provide our award winning, fireplaces for a prestigious project such as this one. I have provided costs for each Unit below and a total cost for the entire project at the bottom. Please review and return any questions you may have. We are certain that we will be able to forge a long-lasting partnership with your firm.

**Unit Type A – 9 Units Total**

<b><u>Fireplace Type Specified</u></b>	<b><u>Total Installed Price including venting</u></b>
Living Room – 150H Front Facing with Micro Mesh Screen	\$163,495.00
Primary Bedroom – 110H Front Facing with Micro Mesh Screen	\$127,923.00

**Total Cost for Unit Type A: \$291,418.00**

**Unit Type B – 8 Units Total**

<b><u>Fireplace Type Specified</u></b>	<b><u>Total Installed Price including venting</u></b>
Living Room – 150H Front Facing with Micro Mesh Screen	\$145,340.00
Primary Bedroom – 110H Front Facing with Micro Mesh Screen	\$113,720.00

**Total Cost for Unit Type B: \$259,060.00**

**Unit Type C – 4 Units Total**

<b><u>Fireplace Type Specified</u></b>	<b><u>Total Installed Price including venting</u></b>
Living Room – 200H LS Corner with Micro Mesh Screen	\$107,060.00
Primary Bedroom – 130H LS Corner with Micro Mesh Screen	\$71,020.00

**Total Cost for Unit Type C: \$178,080.00**

### **Unit Type D – 3 Units Total**

<b><u>Fireplace Type Specified</u></b>	<b><u>Total Installed Price including venting</u></b>
Living Room – 200H LS Corner with Micro Mesh Screen	\$80,320.00
Primary Bedroom – 130H LS Corner with Micro Mesh Screen	\$53,290.00

**Total Cost for Unit Type D: \$133,610.00**

### **Unit Type E – 4 Units Total**

<b><u>Fireplace Type Specified</u></b>	<b><u>Total Installed Price including venting</u></b>
Living Room – 200H LS Corner with Micro Mesh Screen	\$107,060.00
Primary Bedroom – 150H LS Corner with Micro Mesh Screen	\$80,030.00

**Total Cost for Unit Type E: \$187,090.00**

### **Unit Type F – 3 Units Total**

<b><u>Fireplace Type Specified</u></b>	<b><u>Total Installed Price including venting</u></b>
Living Room – 130H Front Facing with Micro Mesh Screen	\$43,218.00
Primary Bedroom – 130H Front Facing with Micro Mesh Screen	\$43,218.00

**Total Cost for Unit Type F: \$86,435.00**

### **Unit Type G – 1 Units Total**

<b><u>Fireplace Type Specified</u></b>	<b><u>Total Installed Price including venting</u></b>
Living Room – 170H Front Facing with Micro Mesh Screen	\$19,275.00
Primary Bedroom – 150H LS Corner with Micro Mesh Screen	\$20,083.00

**Total Cost for Unit Type G: \$39,358.00**

### **Unit Type H – 1 Units Total**

<b><u>Fireplace Type Specified</u></b>	<b><u>Total Installed Price including venting</u></b>
Living Room – 170H Front Facing Custom unit with 3' high viewing area with Micro Mesh Screen	\$34,660.00
Primary Bedroom – 110H Front Facing with Micro Mesh Screen	\$14,303.00
Guest Bedroom - 110H Front Facing with Micro Mesh Screen	\$14,303.00

**Total Cost for Unit Type H: \$63,265.00**

### Unit Type I – 1 Units Total

<u>Fireplace Type Specified</u>	<u>Total Installed Price including venting</u>
Living Room – 130H Front Facing Custom unit with 3’ high viewing area with Micro Mesh Screen	\$17,405.00
Primary Bedroom – 150H RS Corner with Micro Mesh Screen	\$20,083.00
Guest Bedroom - 150H LS Corner with Micro Mesh Screen	\$20,083.00

Total Cost for Unit Type I: \$57,570.00

### Unit Type J – 1 Units Total

<u>Fireplace Type Specified</u>	<u>Total Installed Price including venting</u>
Living Room – 200H Front Facing with Micro Mesh Screen	\$22,760.00
Primary Bedroom – 150H LS Corner with Micro Mesh Screen	\$20,083.00
Guest Bedroom - 110H Front Facing with Micro Mesh Screen	\$14,303.00

Total Cost for Unit Type J: \$57,145.00

### Unit Type K – 1 Units Total

<u>Fireplace Type Specified</u>	<u>Total Installed Price including venting</u>
Living Room – 200H Front Facing Custom unit with 3’ high viewing area with Micro Mesh Screen	\$32,110.00
Primary Bedroom – 150H Front Facing with Micro Mesh Screen	\$18,255.00
Guest Bedroom - 150H Front Facing with Micro Mesh Screen	\$18,255.00

Total Cost for Unit Type K: \$68,620.00

### Unit Type L – 1 Units Total

<u>Fireplace Type Specified</u>	<u>Total Installed Price including venting</u>
Living Room – 200H Front Facing with Micro Mesh Screen	\$22,760.00
Primary Bedroom – 110H Front Facing with Micro Mesh Screen	\$14,303.00

Total Cost for Unit Type L: \$37,063.00

**Unit Type M – 6 Units Total**

<b><u>Fireplace Type Specified</u></b>	<b><u>Total Installed Price including venting</u></b>
Living Room – 150H RS Corner with Micro Mesh Screen	\$119,995.00
Primary Bedroom – 110H Front Facing with Micro Mesh Screen	\$85,315.00

**Total Cost for Unit Type M: \$205,310.00**

**Unit Type N – 5 Units Total**

<b><u>Fireplace Type Specified</u></b>	<b><u>Total Installed Price including venting</u></b>
Living Room – 200H Front Facing with Micro Mesh Screen	\$113,400.00
Primary Bedroom – 110H Front Facing with Micro Mesh Screen	\$71,113.00

**Total Cost for Unit Type N: \$184,513.00**

**Unit Type O – 1 Units Total**

<b><u>Fireplace Type Specified</u></b>	<b><u>Total Installed Price including venting</u></b>
Living Room – 200H Front Facing Custom unit with 3' high viewing area with Micro Mesh Screen	\$32,110.00
Primary Bedroom – 110H Front Facing with Micro Mesh Screen	\$14,303.00

**Total Cost for Unit Type O: \$46,413.00**

Subtotal: \$1,894,948.00

Shipping: \$51,166.00

**Total Cost for Project: \$1,946,114.00**

Best Regards

*Adam Rohrer*

Adam Rohrer  
National Accounts Manager  
Ortal USA  
(p) 614.285.8721 (e)[adam@ortalheat.com](mailto:adam@ortalheat.com)

Accepted By:

X

## Inclusions

- Installation – Ortal or Ortal certified contractor to include the following;
  - Uncrate and inspect fireplace
  - Set, level fireplace
  - Configure media in fireplace
  - Configure and test Remote or home automation system
  - Initial burn period on fireplace
  - Final cleaning and turn-over
- Venting for fireplace(s)
- Permits are included in proposal
- Shipping to site (storage provided by others)

## Exclusions

- Taxes will be added to final invoice if customer is not Tax Exempt. Exemption certificates will be required to be sent to Ortal
- Gas Line installation and hook-up to fireplace by others
- Electrical requirement per fireplace to be provided by others
- Framing for fireplace following framing requirements provided by Ortal to be provided by others
- All finish material around fireplace by others
- Wall and ceiling/roof penetrations to be done by others. Ortal will provide and install venting firestops as part of Venting inclusion.
- Prevailing wage or Union work