



April 28, 2023

Ref: Sommet Blanc Condominiums

The price to provide and install 325 qty-dual motorized roller shades and 155 qty-single motorized roller shades for the above referenced project is \$733,410.00.

This price is based on providing dual motorized roller shades for the bedroom and bathroom windows using a blackout fabric, combined with a fabric with a 3% openness factor. The single motorized roller shades would be provided for the living areas using a fabric with a 3% openness factor.

Pricing is based on providing shades manufactured by Hunter Douglas Architectural using the Somfy motors. The motors quoted are radio frequency, and the most commonly used.

If actual window sizes, or quantities, vary from those shown on the plans, the price would be adjusted accordingly. This price is guaranteed for 90 days.

Thank you for giving us the opportunity to bid this project. If you have any questions, please feel free to contact me.

Thank you,
Scott L. Schvaneveldt
Estimator